

MAJOR PRODUCT CHANGES

To learn more about the features on this vehicle, go to www.lincolnproductportfolio.com

MODEL/SERIES/AVAILABILITY

- **3 Available Series:**
 - Aviator (100A)
 - Aviator Reserve (200A/201A/202A)
 - Aviator Grand Touring (300A/301A/302A) **LATE AVAILABILITY**
 - Aviator Black Label (800A)
 - Aviator Black Label Grand Touring (900A) **LATE AVAILABILITY**
- **2 Available Powertrains:**
 - Twin-Turbocharged 3.0L V6 Engine
 - Twin-Turbocharged 3.0L V6 Grand Touring Hybrid Engine **LATE AVAILABILITY**

MECHANICAL

- **New/Changed:**
 - N/A

EXTERIOR

- **New/Changed:**
 - N/A
- **New Exterior Colors:**
 - Flight Blue Clearcoat (Black Label only) (C8)★
 - Pristine White Metallic Tri-Coat (AZ)★
 - Red Carpet Metallic Tinted Clearcoat (D4)★
 - Silver Radiance Metallic (JS)★
- **Deleted Exterior Colors:**
 - N/A

INTERIOR/COMFORT

- **New/Changed:**
 - Ebony/Roast and Sandstone Interior Trims
 - Flight Theme (Black Label only)

SAFETY/SECURITY

- **New/Changed:**
 - N/A

DRIVER ASSIST TECHNOLOGY

- **New – Lincoln Co-Pilot360™★ technology includes:**
 - Auto High Beams
 - Blind Spot Detection with Cross-Traffic Alert
 - Lane-Keeping System
 - Driver Alert
 - Lane-Keeping Alert
 - Lane-Keeping Assist
 - Pre-Collision Assist with Automatic Emergency Braking (AEB)
 - Dynamic Brake Support (DBS)
 - Forward Collision Warning (FCW)
 - Pedestrian Detection
 - Rear View Camera with Rear Camera Wash

FUNCTIONAL

- **New/Changed:**
 - N/A

PACKAGES

- **New/Changed:**
 - Class IV Trailer Tow (52Q) available on Aviator (100A), Reserve (200A/201A), Grand Touring (300A/301A) and Black Label/Black Label Grand Touring (800A/900A) and standard for Reserve (202A) and Grand Touring (302A)
 - 4-Pin and 7-Pin Connectors
 - Alternator – 250-Amps (Reserve only)
 - Blind Spot Detection with Cross-Traffic Alert and Trailer Coverage
 - Class IV Hitch and Wiring
 - Smart Trailer Tow
 - Trailer Sway Control
 - Convenience Package (65B) available on Reserve (201A/202A) and standard for Grand Touring (301A/302A) and Black Label/Black Label Grand Touring (800A/900A)
 - Head-Up Display
 - Phone As A Key (Requires feature activation; late summer, 2019)
 - Soft Close Doors
 - Wireless Charging Pad

Note: Phone As A Key is not compatible with Fleet vehicles equipped with Fleet Telematics
 - Dynamic Handling Package (67B) available on Reserve (201A/202A), Grand Touring (301A) and Black Label (800A) and standard for Grand Touring (302A) and Black Label Grand Touring (900A)
 - Adaptive Steering
 - Adaptive Suspension with Road Preview
 - Air Glide Suspension (with Dynamic Lower Entry)
 - Elements Package (63B) available on Aviator (100A)
 - Heated Second Row Outboard Seats
 - Heated Steering Wheel
 - Heated VisioBlade™ Wipers
 - Elements Package Plus (63D) available on Reserve (200A) and Grand Touring (300A) and standard for Reserve (201A/202A) and Grand Touring (301A/302A) and Black Label/Black Label Grand Touring (800A/900A)
 - Heated/Ventilated Driver and Passenger Seats
 - Heated/Ventilated Second Row Outboard Seats
 - Heated Steering Wheel
 - Heated VisioBlade™ Wipers
 - Illumination Package (67R) available on Reserve (201A), standard for Reserve (202A) and Grand Touring (301A/302A) and Black Label/Black Label Grand Touring (800A/900A)
 - Adaptive Pixel LED Headlamps
 - Adaptive Dynamic Bending Lighting
 - Lincoln Dynamic Signature Lighting – LED Daytime Running Lamps (sequential fade on/off)
 - Speed Dependent Lighting
 - Lincoln Lit Star in Grille
 - Lincoln Co-Pilot360™ Plus Package (63P) available on Reserve (200A), Grand Touring (300A) and standard for Reserve (201A/202A), Grand Touring (301A/302A) and Black Label/Black Label Grand Touring (800A/900A)
 - Active Park Assist Plus
 - Adaptive Cruise Control with Traffic Jam Assist
 - Stop-and-Go
 - Lane Centering
 - Speed Sign Recognition
 - Evasive Steering Assist
 - Reverse Brake Assist
 - Luxury Package (65L) available on Reserve (201A) and Grand Touring (301A) and standard for Reserve (202A), Grand Touring (302A) and Black Label/Black Label Grand Touring (800A/900A)
 - Perfect Position Seats (30-Way) with Active Motion®, Power Thigh Extender and Head Restraints
 - Rear Door Sunshades
 - Revel® Ultima 3D Audio System with 28-Speakers (featuring QuantumLogic™ 3D Surround technology)

Note: Requires Elements Package Plus (63D)

Product Changes and Features Availability

Features, options and package content subject to change. Please check www.fmcdealer.com for the most current information.

MAJOR PRODUCT CHANGES

2020 LINCOLN AVIATOR ORDER COMBINATIONS

- **Aviator**
 - Body Code: J6W (RWD)
 - Body Code: J6X (AWD)
- **Aviator Reserve**
 - Body Code: J7W (RWD)
 - Body Code: J7X (AWD)
- **Aviator Grand Touring LATE AVAILABILITY**
 - Body Code – J8X (AWD)
- **Aviator Black Label**
 - Body Code – J9X (AWD)
- **Aviator Black Label Grand Touring LATE AVAILABILITY**
 - Body Code – J9Y (AWD)

EQUIPMENT COLLECTIONS (PEP CODES)

- Standard (100A) ***Fleet and Client Retail Orders Only**
- Reserve (200A)
- Reserve I (201A)
- Reserve II (202A)
- Grand Touring (300A)
- Grand Touring I (301A)
- Grand Touring II (302A)
- Black Label (800A)
- Black Label Grand Touring (900A)

JOB 2 ORDER GUIDE UPDATES – Effective on all vehicles built on or after Job#2 (08/19/19 – Subject to change)

- Added Fixed Running Boards (18B) to Base and Reserve Series
***Client Retail Orders Only**
- Updated description of Tonneau Cover to Cargo Area Cover (85T)
- Added All-Weather Floor Liners (16N) under Accessories in Grand Touring Series
- Added Fuel Economy and Late Availability for Grand Touring
- Removed and updated 5.8" LCD Touchscreen from base SE page to Reserve SE page

Product Changes and Features Availability

Features, options and package content subject to change. Please check www.fmcdealer.com for the most current information.

2020 LINCOLN AVIATOR

*FLEET AND CLIENT RETAIL ORDERS ONLY

STANDARD EQUIPMENT

The following equipment is standard on every 2020MY LINCOLN AVIATOR:

MECHANICAL

- Alternator – 220-Amps
- Brakes – Premium
- Electric Parking Brake
- Engine – Twin-Turbocharged 3.0L V6 Engine with Auto Start-Stop Technology
- Transmission – Ten-Speed Automatic Transmission with SelectShift® Capability

EXTERIOR

- Active Grille Shutters
- Antenna – Integrated into Rear Quarter Glass/Spoiler
- Body-Color Front and Rear Bumpers, Rear Spoiler
- Body-Color Light Touch Door Handle
- Easy Fuel® Capless Fuel Filler
- Front License Plate Bracket (included in states requiring front license plates)
- Fuel Tank – 20-Gallons
- Glass
 - Acoustic/Laminated – First and Second Rows
 - Privacy Glass – Second Row and Liftgate
- Grille – Chrome Mesh Upper, Plated Satin Chrome Finish Surround
- Power Liftgate
- Quad Chrome Exhaust Tips
- Rear Window Wiper – Top-Mounted
- Roof Rack – Aluminum Side Rails (low profile)
- Wheel Lips Moldings – Black
- Wheels/Tires
 - 19" Bright Machined Wheel with Dark Tarnish Premium Paint
 - 19" Tire – 255/60R19
 - 18" Mini Spare Wheel
 - 18" Mini Spare Tire – T165/70D18

INTERIOR/COMFORT

- 10.1" LCD Touchscreen in Center Stack
- Cabin Particulate Air Filter
- Climate Control
 - Tri-Zone Climate Control
 - Rear Auxiliary Heater/Cooler
- Console
 - Front Aluminum-Wrapped with Armrest and Storage
 - Overhead with Sunglasses Holder
- Cruise Control
- Cupholders
- Driver and Front Passenger Seat Back Map Pockets
- Floor Mats – First and Second Rows
- Frameless Rearview Mirror – Auto-Dimming with CADS Support
- Global Open/Close Windows
- Grab Handles – Wrapped
 - Front Passenger
 - Liftgate
 - Second Row with Coat Hooks
- Illuminated Visor Vanity Mirrors
- Instrument Cluster – 12.3" LCD Color Display
- Interior Theme – Linear Brushed Aluminum
- Lighting
 - Delayed Accessory Lighting
 - LED Dome Lights – First Row and Cargo
 - LED Illuminated Door Switches
 - LED Reading Lamps – All Rows
- Lincoln Embrace
 - Illuminated Door Handle Pockets
 - Lincoln Signature Lighting
 - Cluster/Center Stack Head-Up Display Welcome
 - LED Daytime Running/Fascia Lamps Fade On/Off
 - Rear Lights Fade On/Off
 - Lincoln Approach Detection System
 - Lincoln Logo Welcome Mat
 - Lincoln Welcome/Farewell Elements
- Lockable Interior Storage – Integral, Lighted Glove Box

INTERIOR/COMFORT (continued)

- Message Center
 - Compass
 - Outside Temperature Display
- Piano Key Shifter
- Power Door Locks
- Powerpoints
 - One (1) – 110V/150W AC Power Outlet
 - Two (2) – 12V Auxiliary Ports – Main Bin, Cargo Area
 - Two (2) – Smart Charging USB Ports (Types A & C) – Front Media Bin
 - Two (2) – Smart Charging USB Ports (Types A & C) – Console Rear Panel
- Scuff Plates – Front Door
- Seats
 - First Row – Comfort Seats (10-Way) Power Driver and Passenger with Two-Way Power Lumbar
 - First Row – Driver Seat Memory
 - First Row – Heated Driver and Passenger Seats
 - Lincoln Soft Touch Seats
 - Second Row – 35/30/35 Bench Seat with Power Tip-and-Slide Release
 - Third Row – 50/50 PowerFold® Split Bench Seat
- Steering Wheel
 - Leather-Wrapped
 - Manual Tilt, Telescoping Steering Column
 - Speed, Redundant Audio, Climate and Media Controls
- Windows
 - Power Windows with Front and Rear One-Touch Up/Down Feature
 - Power Window Disable
 - Rear Quarter – Fixed

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Airbags
 - Driver and Front Passenger – Dual-Stage
 - Driver Knee
 - Glove Box Integrated Knee
 - Side Curtain with Rollover Sensor – Safety Canopy® – Front Row Side Seat
 - Side Impact
- Belt-Minder® (safety belt reminder – all seating positions)
- Child Safety Rear Door Locks
- Dual-Note Electric Horn
- Emergency Brake Assist
- Enhanced Security Package
 - Enhanced Valet Mode
 - Lockable Interior Storage
 - Secondary Horn
 - Vehicle Inclination Sensor
- Four-Wheel Disc Anti-Lock Brake System (ABS)
 - Electric Brake Boost
 - Post Collision Braking Functionality
- Head Restraints – Four-Way Adjustable with Embroidered Lincoln Star
- Headlamps
 - Full LED Headlamps
 - LED Backup Lights
 - LED Rear Appliqué
 - LED Redundant Taillamps
 - LED Turn Signal Indicators
 - Lincoln Signature Lighting – LED Daytime Running Lamps – (fade on/off)
 - Wiper-Activated Headlamps
- LATCH (Lower Anchors and Tethers for Children) on Rear Outboard Seat Positions

*FLEET AND CLIENT RETAIL ORDERS ONLY

STANDARD EQUIPMENT

SAFETY/SECURITY (continued)

- Mirrors – Sideview
 - Auto-Dimming (driver side only)
 - Autofold
 - Blind Spot Detection with Cross-Traffic Alert
 - Dual Power
 - Heated
 - LED Turn Signal Indicators
 - Lincoln Signature Lighting – Security Approach Lamps
 - Memory
 - Unique Lincoln Welcome Mat
- MyKey®
- Perimeter Alarm
- Personal Safety System
 - Crash Severity Sensing
 - Driver Seat Position Sensing
 - Load Limiting Retractors
 - Seat Belt Pretensioners and Tension Reducers
- Rear Window Defroster
- Remote Keyless Entry (RKE)
- SecuriCode™ Keyless Entry Keypad
- SecuriLock® Passive Anti-Theft System (PATS)
- SOS Post-Crash Alert System™
- Tire Pressure Monitoring System (TPMS) – 315MHz
- Traction Control – Brake and Engine Actuated

LINCOLN CO-PILOT360™

- Auto High Beams
- Blind Spot Detection with Cross-Traffic Alert
- Lane-Keeping System
 - Driver Alert
 - Lane-Keeping Alert
 - Lane-Keeping Assist
- Pre-Collision Assist with Automatic Emergency Braking (AEB)
 - Dynamic Brake Support (DBS)
 - Forward Collision Warning (FCW)
 - Pedestrian Detection
- Rear View Camera with Rear Camera Wash

ADDITIONAL DRIVER ASSIST TECHNOLOGY

- Auto Hold
- Forward Sensing System
- Headlamps – Autolamp (automatic on/off)
- Hill Start Assist
- Rain Sensing Wipers (non-heated Visio wiper blade)

FUNCTIONAL

- Audio – Lincoln Premium Audio System
 - 10-Speakers including Subwoofers
 - SiriusXM® Radio¹ with a six-month prepaid subscription in the 48 contiguous states. Service not available in AK/HI

¹ SiriusXM® audio and data services each require a subscription sold separately or as a package by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter

FUNCTIONAL (continued)

- Axle – Non-Limited Slip – 3.58 Final Drive Ratio (single speed transfer case on AWD)
- Battery Saver
- Electric Power-Assisted Steering (EPAS)
- Intelligent Access with Push-Button Start
- Lincoln Connect™
 - 4G Embedded Modem with WiFi® Hot Spot Capability
 - Enables Lincoln Way™ App Remote Features (when activated)
 - Lincoln Way™ App includes:
 - Find Parking
 - Pre-Conditioning (schedule Remote Start)
 - Real Time Traffic Routing
 - Remote Lock/Unlock
 - Remote Start
 - Schedule Pick Up and Delivery
 - Smartphone Integrated Technology
 - Vehicle Finder
- Lincoln Drive Modes with Cluster Mode Indication
 - Conserve (ECO)
 - Deep Conditions (deep snow, mud or sand assist)
 - Excite
 - Normal
 - Slippery
- Personal Profiles
 - Audio
 - Climate
 - Displays
 - Driver Assist Features
 - Mirrors
 - Seats
- Power Door Locks with AutoLock
- Remote Start System
- Suspension – Four-Wheel Independent Suspension
- Symphonic Chimes
- SYNC® 3
 - 911 Assist®
 - 10.1" LCD Capacitive Touchscreen in Center Stack with Swipe Capability
 - Enhanced Voice Recognition Communications and Entertainment System
 - Apple CarPlay™ and Android Auto™
 - Two (2) Smart-Charging USB Ports in Media Bin – Data-Capable (Types A & C)
- SYNC® AppLink®

Note: SYNC® AppLink® lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink® software.
- Universal Garage Door Opener

and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call Sirius XM at 1-866-635-2349. See SiriusXM® Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.

2020 LINCOLN AVIATOR
***FLEET AND CLIENT RETAIL ORDERS ONLY**
EQUIPMENT GROUP

Series/Rate	Option Code	LINCOLN AVIATOR – 0%
Retail Series Mix (% of Total Vehicle)		0%
Rear-Wheel Drive (RWD)	J6W	S
All-Wheel Drive (AWD)	J6X	O
Twin-Turbocharged 3.0L V6 Engine with Auto Start-Stop Technology and Ten-Speed Automatic Transmission with SelectShift® Capability	99C/44T	S
Equipment Collection		100A
		LINCOLN AVIATOR
Included in Equipment Collection		
No additional equipment		
Free Standing Packages and Options		
Class IV Trailer Tow Package <ul style="list-style-type: none"> • 4-Pin and 7-Pin Connectors • Blind Spot Detection with Cross-Traffic Alert and Trailer Coverage • Class IV Hitch and Wiring • Smart Trailer Tow • Trailer Sway Control 	52Q	O
Elements Package <ul style="list-style-type: none"> • Heated Second Row Outboard Seats • Heated Steering Wheel • Heated VisioBlade™ Wipers 	63B	O
Voice-Activated Touchscreen Navigation System with Pinch-to-Zoom Capability, SiriusXM Traffic and Travel Link® ¹	61N	O
Burgundy Velvet Metallic Tinted Clearcoat Paint	R3	O
Ceramic Pearl Metallic Tri-Coat Paint	GS	O
Crystal Copper Metallic Tinted Clearcoat Paint	B6	O
Iced Mocha Metallic Premium Colorant Paint	AR	O
Pristine White Tri-Coat Paint	AZ	O
Red Carpet Metallic Tinted Clearcoat Paint	D4	O
Front License Plate Bracket	153	O
Engine Block Heater	41H	O
Accessories		
All-Weather Floor Liners	16N	O
Cargo Area Cover	85T	O
Factory Invoiced Accessories (FIA) – Shipped separately from the vehicle for dealer installation		
Cargo Area Protector	86C	O
Locking Lug Nut Kit	86L	O
Running Boards *Client Retail Only	18B	O

¹ SiriusXM® audio and data services each require a subscription sold separately or as a package by Sirius XM Radio, Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call Sirius XM at 1-866-635-2349. See SiriusXM® Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio, Inc.

2020 LINCOLN AVIATOR RESERVE STANDARD EQUIPMENT

All 2020MY LINCOLN AVIATOR Standard Equipment, plus:

EXTERIOR

- Hands-Free Liftgate
- LED Fog Lamps
- Wheels/Tires (200A/201A only)
 - 20" Ultra Bright Machined Magnetic Paint Wheel
 - 20" All-Season Tire – 255/55R20

INTERIOR/COMFORT

- 5.8" Second Row LCD Touchscreen (Climate Control)
- Ambient Lighting with Illuminated Front Scuff Plates
- Climate Control
 - Quad-Zone Climate Control
 - Rear Auxiliary Heater/Cooler
- Power Tilt/Telescoping Steering Column with Memory
- Seats
 - First Row – Comfort Seats (12-Way) Power Driver and Passenger with Two-Way Power Lumbar
 - Premium Leather Enhanced Micro-Perforated Seats
 - Second Row – 40/Mini Console/40 Dual Captain's Chairs – Power Tip-and-Slide Release

DRIVER ASSIST TECHNOLOGY

- 360-Degree Camera

FUNCTIONAL

- Adaptive Suspension (requires AWD or 22" Wheel)

FUNCTIONAL (continued)

- Noise Reduction Module
- Sound Insulation Pack
- Audio
 - Revel® Audio System with 14-Speakers
 - HD Radio™
 - MP3-Capability
 - Satellite/AM/FM Stereo
 - Rear Seat Audio Controls
- Voice-Activated Touchscreen Navigation System with Pinch-to-Zoom Capability, SiriusXM Traffic and Travel Link®¹

Note: *SiriusXM Traffic and Travel Link® includes a six-year prepaid subscription.¹ SiriusXM Traffic and Travel Link® services are not available in AK/HI*

¹ SiriusXM® audio and data services each require a subscription sold separately or as a package by Sirius XM Radio, Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call Sirius XM at 1-866-635-2349. See SiriusXM® Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio, Inc.

2020 LINCOLN AVIATOR RESERVE EQUIPMENT GROUP

Series/Rate	Option Code	LINCOLN AVIATOR RESERVE – 0%		
Retail Series Mix (% of Total Vehicle)		0%	0%	0%
Rear-Wheel Drive (RWD)	J7W	S	S	
All-Wheel Drive (AWD)	J7X	O	O	S
Twin-Turbocharged 3.0L V6 Engine with Auto Start-Stop Technology and Ten-Speed Automatic Transmission with SelectShift® Capability	99C/44T	S	S	S
Equipment Collections		200A	201A	202A
		RESERVE	RESERVE I	RESERVE II
Included in Equipment Collections				
No additional equipment				
Free Standing Packages and Options				
Elements Package Plus <ul style="list-style-type: none"> Heated/Ventilated Driver and Passenger Seats Heated/Ventilated Second Row Outboard Seats Heated Steering Wheel Heated VisioBlade™ Wipers 	63D	O	I	I
Lincoln Co-Pilot360™ Plus <ul style="list-style-type: none"> Active Park Assist Plus Adaptive Cruise Control with Traffic Jam Assist <ul style="list-style-type: none"> Lane Centering Stop-and-Go Traffic Sign Recognition Evasive Steering Assist Reverse Brake Assist 	63P	O	I	I
Panoramic Vista Roof® with Power Shade	43P	O	I	I
Class IV Trailer Tow Package <ul style="list-style-type: none"> 4-Pin and 7-Pin Connectors Alternator – 250-Amps Blind Spot Detection with Cross-Traffic Alert and Trailer Coverage Class IV Hitch and Wiring Smart Trailer Tow Trailer Sway Control 	52Q	O	O	I
Second Row Bench Seat – 35/30/35 Power Tip-and-Slide Release Note: Not available with Full Rear Console (68D)	687	O	O	O
22" Ultra Bright Machined Alloy Wheel with Painted Center Ornament – 275/40R22 107 W-Rated Tire (includes Adaptive Suspension on RWD) (J7W)	64N		O	I
Illumination Package <ul style="list-style-type: none"> Adaptive Pixel LED Headlamps <ul style="list-style-type: none"> Adaptive Dynamic Bending Lighting Lincoln Dynamic Signature Lighting – LED Daytime Running Lamps (sequential fade on/off) Speed Dependent Lighting Wiper-Activated Headlamps Lincoln Lit Star in Grille 	67R		O	I
Luxury Package <ul style="list-style-type: none"> Perfect Position Seats (30-Way) with Active Motion®, Power Thigh Extender and Head Restraints Rear Door Sunshades Revel® Ultima 3D Audio System with 28-Speakers (featuring QuantumLogic™ 3D Surround technology) Note: Requires Elements Package Plus (63D)	65L		O	I
Full Rear Console with Panoramic Vista Roof® Shade Controls and Two (2) Smart Charging USB Ports Note: Not available with Second Row Bench Seat (687)	68D		O	O
Convenience Package <ul style="list-style-type: none"> Head-Up Display Phone As A Key (Requires feature activation; late summer, 2019) Soft Close Doors Wireless Charging Pad Note: Phone As A Key is not compatible with Fleet vehicles equipped with Fleet Telematics	65B		O	O
Dynamic Handling Package <ul style="list-style-type: none"> Adaptive Steering Adaptive Suspension with Road Preview Air Glide Suspension with Dynamic Lower Entry Note: Requires All-Wheel Drive (J7X) on 201A	67B		O	O
Lincoln Play (Rear Seat Entertainment System with wireless headphones)	59C			O
Burgundy Velvet Metallic Tinted Clearcoat Paint	R3	O	O	O
Ceramic Pearl Metallic Tri-Coat Paint	GS	O	O	O
Crystal Copper Metallic Tinted Clearcoat Paint	B6	O	O	O

I = Included in Equipment Group, S = Standard Equipment, O = Optional

Lincoln

2020 LINCOLN AVIATOR RESERVE EQUIPMENT GROUP

Equipment Collections		200A	201A	202A
Free Standing Packages and Options (continued)				
Iced Mocha Metallic Premium Colorant	AR	O	O	O
Pristine White Metallic Tri-Coat Paint	AZ	O	O	O
Red Carpet Metallic Tinted Clearcoat Paint	D4	O	O	O
Linear Brushed Aluminum Appliqué Note: Available with Ebony/Roast Cabin Environment (GP)	47D	O	O	O
Front License Plate Bracket	153	O	O	O
Engine Block Heater	41H	O	O	O
Accessories				
All-Weather Floor Liners	16N	O	O	O
Cargo Area Cover	85T	O	O	O
Factory Invoiced Accessories (FIA) – Shipped separately from the vehicle for dealer installation				
Cargo Area Protector	86C	O	O	O
Locking Lug Nut Kit	86L	O	O	O
Running Boards *Client Retail Only Note: Not available when ordering Dynamic Handling Pkg. (67B)	18B	O	O	O

STANDARD EQUIPMENT

All 2020MY LINCOLN AVIATOR RESERVE Standard Equipment, plus

MECHANICAL

- AWD – All-Wheel Drive
- Brakes – Premium with Regenerative Braking
- Engine – Twin-Turbocharged 3.0L V6 Grand Touring Hybrid Engine
- Transmission – Modular Hybrid Transmission with Ten-Speed SelectShift® Capability

EXTERIOR

- Charge Port Door
- Fuel Tank – 18-Gallons
- Grille – Dark Smoke Chrome Upper, Plated Satin Chrome Finish Surround
- Panoramic Vista Roof® with Power Shade
- Wheels/Tires
 - 20" Ultra Bright Machined Wheel with Dark Tarnish Premium Painted Pockets (300A/301A)
 - 20" All-Season Tire – 255/55R20
 - 18" Mini Spare Tire – 165/70R18
- Wheel Lip Moldings – Painted Accent

DRIVER ASSIST TECHNOLOGY

- Adaptive Steering

SAFETY/SECURITY

- EV Pedestrian Sounder – Audible Vehicle Warning System

FUNCTIONAL

- Axle – Non-Limited Slip – 3.31 Final Drive Ratio (single speed transfer case)
- Dual-Voltage Charging Cord
- Lincoln Drive Modes with Cluster Mode Indication (EV)
 - Conserve
 - Deep Conditions (deep snow, mud or sand assist)
 - Excite
 - Normal
 - Preserve EV
 - Pure EV
 - Slippery

2020 LINCOLN AVIATOR GRAND TOURING

LATE AVAILABILITY

EQUIPMENT GROUP

Series/Rate	Option Code	LINCOLN AVIATOR GRAND TOURING – 0%		
Retail Series Mix (% of Total Vehicle)		0%	0%	0%
All-Wheel Drive (AWD)	J8X	S	S	S
Twin-Turbocharged 3.0L Grand Touring Hybrid Engine with Modular Hybrid Transmission with Ten-Speed SelectShift® Capability	99Y/44B	S	S	S
Equipment Collections		300A	301A	302A
		GRAND TOURING	GRAND TOURING I	GRAND TOURING II
Included in Equipment Collections				
No additional equipment				
Free Standing Packages & Options				
Elements Package Plus <ul style="list-style-type: none"> Heated/Ventilated Driver and Passenger Seats Heated/Ventilated Second Row Outboard Seats Heated Steering Wheel Heated VisioBlade™ Wipers 	63D	O	I	I
Lincoln Co-Pilot360™ Plus <ul style="list-style-type: none"> Active Park Assist Plus Adaptive Cruise Control with Traffic Jam Assist <ul style="list-style-type: none"> Lane Centering Stop-and-Go Traffic Sign Recognition Evasive Steering Assist Reverse Brake Assist 	63P	O	I	I
Class IV Trailer Tow Package <ul style="list-style-type: none"> 4-Pin and 7-Pin Connectors Blind Spot Detection with Cross-Traffic Alert and Trailer Coverage Class IV Hitch and Wiring Smart Trailer Tow Trailer Sway Control 	52Q	O	O	I
21" Premium Painted Ultra Bright Machined Aluminum Wheel – 275/45R21 All-Season Tire	64C	O	O	I
Second Row Bench Seat – 35/30/35 Power Tip-and-Slide Release and Manual Dumping Note: Not available with Full Rear Console (68D)	687	O	O	
Convenience Package <ul style="list-style-type: none"> Head-Up Display Phone As A Key (Requires feature activation; late summer, 2019) Soft Close Doors Wireless Charging Pad Note: Phone As A Key is not compatible with Fleet vehicles equipped with Fleet Telematics	65B		I	I
Illumination Package <ul style="list-style-type: none"> Adaptive Pixel LED Headlamps <ul style="list-style-type: none"> Adaptive Dynamic Bending Lighting Lincoln Dynamic Signature Lighting – LED Daytime Running Lamps (sequential fade on/off) Speed Dependent Lighting Wiper-Activated Headlamps Lincoln Lit Star in Grille 	67R		I	I
Luxury Package <ul style="list-style-type: none"> Perfect Position Seats (30-Way) with Active Motion®, Power Thigh Extender and Head Restraints Rear Door Sunshades Revel® Ultima 3D Audio System with 28-Speakers (featuring Quantum Logic™ 3D Surround technology) Note: Lincoln Play (59C) available on 301A only with Luxury Package	65L		O	I
Dynamic Handling Package <ul style="list-style-type: none"> Adaptive Suspension with Road Preview Air Glide Suspension with Dynamic Lower Entry 	67B		O	I
Full Rear Console with Panoramic Vista Roof® Shade Controls and Two (2) Smart Charging USB Ports (Types A & C) Note: Not available with Second Row Bench Seat (687)	68D		O	O
Lincoln Play (Rear Seat Entertainment System with wireless headphones) Note: Requires Luxury Package (65L) on 301A	59C		O	O
Burgundy Velvet Metallic Tinted Clearcoat Paint	R3	O	O	O
Ceramic Pearl Metallic Tri-Coat Paint	GS	O	O	O
Crystal Copper Metallic Tinted Clearcoat Paint	B6	O	O	O

I = Included in Equipment Group, S = Standard Equipment, O = Optional

2020 LINCOLN AVIATOR GRAND TOURING
LATE AVAILABILITY
EQUIPMENT GROUP

Equipment Collections		300A	301A	302A
Free Standing Packages & Options (continued)				
Iced Mocha Metallic Premium Colorant	AR	O	O	O
Pristine White Metallic Tri-Coat Paint	AZ	O	O	O
Red Carpet Metallic Tinted Clearcoat Paint	D4	O	O	O
Light Engine Turn Aluminum Appliqué Note: Available with Ebony/Roast Cabin Environment (GP)	47T	O	O	O
Front License Plate Bracket	153	O	O	O
Engine Block Heater	41H	O	O	O
Accessories				
All-Weather Floor Liners	16N	O	O	O
Cargo Area Cover	85T	O	O	O
Factory Invoiced Accessories (FIA) – Shipped separately from the vehicle for dealer installation				
Cargo Area Protector	86C	O	O	O
Locking Lug Nut Kit	86L	O	O	O

2020 LINCOLN AVIATOR BLACK LABEL STANDARD EQUIPMENT

The following equipment is standard on every 2020MY LINCOLN AVIATOR BLACK LABEL

MECHANICAL

- All-Wheel Drive (AWD)
- Alternator – 250-Amps (gas only)
- Brakes – Premium
- Electric Parking Brake
- Engine – Twin-Turbocharged 3.0L V6 Engine with Auto Start-Stop Technology
- Transmission – Ten-Speed Automatic Transmission with SelectShift® Capability

EXTERIOR

- Active Grille Shutters
- Antenna – Integrated into Rear Quarter Glass/Spoiler
- Body-Color Front and Rear Bumpers, Rear Spoiler
- Body-Color Light Touch Door Handle
- Easy Fuel® Capless Fuel Filler
- Front License Plate Bracket (included in all states requiring front license plates)
- Fuel Tank – 20-Gallons
- Glass
 - Acoustic Laminated – First and Second Rows
 - Privacy Glass – Second Row and Liftgate
- Grille
 - Unique Black Label Upper Grille – Black Mesh Upper with Plated Satin Chrome Surround
 - High Gloss Lower Grille with Chrome Accents
 - Lincoln Lit Star
- Hands-Free Liftgate
- Panoramic Vista Roof with Power Shade
- Quad Chrome Exhaust Tips
- Rear Window Wiper – Top-Mounted
- Roof Rack – Aluminum Side Rails
- Wheel Lips Moldings – Painted Accent
- Wheels/Tires
 - 22" Ultra Bright Machined Aluminum Ebony Gloss Black Wheel H
 - 22" Tire – 275/40R22 107 W-Rated
 - 18" Mini Spare Wheel
 - 18" Mini Spare Tire 165/70D18

INTERIOR/COMFORT

- 10.1" LCD Touchscreen in Center Stack
- 5.8" Second Row LCD Touchscreen (Climate Control)
- Ambient Lighting with Illuminated Front Scuff Plates
- Cabin Particulate Air Filter
- Climate Control
 - Quad-Zone Climate Control
 - Rear Auxiliary Heater/Cooler
- Console
 - Front Aluminum-Wrapped with Armrest and Storage
 - Overhead with Sunglasses Holder
- Cupholders
- Driver and Front Passenger Seat Back Map Pockets
- Floor Mats – First, Second and Third Row Unique Black Label
- Grab Handles
 - Front Passenger
 - Liftgate
 - Second Row with Coat Hooks
- Illuminated Visor Vanity Mirror
- Instrument Cluster – 12.3" LCD Color Display
- Lighting
 - Delayed Accessory Lighting
 - LED Dome Lamps – First Row and Cargo Area
 - LED Illuminated Door Switches
 - LED Reading Lamps – All Rows
- Lincoln Embrace
 - Illuminated Door Handle Pockets
 - Lincoln Signature Lighting
 - Cluster/Center Stack/Head-Up Display Welcome
 - LED Daytime Running/Fascia Lamps Fade On/Off
 - Rear Lights Fade On/Off
 - Lincoln Approach Detection System
 - Lincoln Logo Welcome Mat
 - Lincoln Welcome/Farewell Elements
- Lockable Interior Storage – Integral, Lighted Glove Box
- Message Center
 - Compass
 - Outside Temperature Display
- Piano Key Shifter
- Power Door Locks
- Powerpoints

INTERIOR/COMFORT (continued)

- One (1) – 110V/150W AC Power Outlet
- Two (2) – 12V Auxiliary Ports – Main Bin, Cargo Area
- Two (2) – Smart Charging USB Ports (Types A & C) – Front Media Bin
- Two (2) – Standard USB Ports (Types A & C) – Console Rear Panel
- Seats
 - Perforated Savannah Leather Seats
 - First Row – Perfect Position Seats (30-Way) with Active Motion®, Thigh Extender and Head Restraints with Two-Way Power Lumbar
 - First Row – Heated/Ventilated Driver and Passenger Seats
 - Second Row – Heated/Ventilated Second Row Outboard Seats
 - Second Row 40/Mini Console/40 Dual Captain's Chairs – Power Tip-and-Slide Release
 - Third Row – 50/50 PowerFold® Split Bench Seat
- Steering Wheel
 - Heated
 - Leather-Wrapped
 - Power Tilt/Telescoping Steering Column with Memory
- Windows
 - Power Windows with Front and Rear One-Touch Up/Down Feature
 - Power Window Disable
 - Rear Quarter – Fixed

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Airbags
 - Driver and Front Passenger – Dual-Stage
 - Driver Knee
 - Glove Box Door Integrated Knee
 - Side Curtain with Rollover Sensor – Safety Canopy®
 - Side Impact – Front Row Side Seat
- Belt-Minder® (safety belt reminder – all seating positions)
- Child Safety Rear Door Locks
- Dual-Note Electric Horn
- Emergency Brake Assist
- Four-Wheel Disc Anti-Lock Brake System (ABS)
 - Electric Brake Boost
 - Post Collision Braking
- Head Restraints – Four-Way Adjustable
- Headlamps
 - Adaptive Pixel LED Headlamps
 - LED Backup Lights
 - Lincoln Dynamic Signature Lighting – LED Daytime Running Lamps (sequential fade on/off)
 - LED Rear Appliqué
 - LED Pixel High Beam/Low Beam
 - LED Redundant Tailamps
 - LED Turn Signal Indicators
 - Wiper-Activated Headlamps
- LATCH (Lower Anchors and Tethers for Children)
- Mirrors – Sideview
 - 360-Degree Camera
 - Auto-Dimming (driver side)
 - Blind Spot Detection with Cross-Traffic Alert
 - Dual Power
 - Heated
 - Lincoln Signature Lighting – Security Approach Lamps
 - Memory
 - Power Folding
 - Unique Black Label Welcome Mat
- MyKey®
- Perimeter Alarm
- Personal Safety System
 - Crash Severity Sensing
 - Driver Seat Position Sensing
 - Load Limiting Retractors
 - Seat Belt Pretensioners and Tension Reducers
- Rear Window Defroster
- Remote Keyless Entry (RKE)
- SecuriCode™ Keyless Entry Keypad
- SecuriLock™ Passive Anti-Theft System (PATS)
- SOS Post Crash Alert System
- Tire Pressure Monitoring System (TPMS)
- Traction Control – Brake and Engine Actuated

LINCOLN CO-PILOT360™

- Auto High Beams
- Blind Spot Detection with Cross-Traffic Alert

LINCOLN CO-PILOT360™ (continued)

- Lane-Keeping System
 - Driver Alert
 - Lane-Keeping Alert
 - Lane-Keeping Assist
- Pre-Collision Assist with Automatic Emergency Braking (AEB)
 - Dynamic Brake Support (DBS)
 - Forward Collision Warning (FCW)
 - Pedestrian Detection
- Rear Camera with Rear Camera Wash

ADDITIONAL DRIVER ASSIST TECHNOLOGY

- Auto Hold
- Forward Sensing System
- Headlamps – AutoLamp (automatic on/off)
- Hill Start Assist
- Rain Sensing Wipers

FUNCTIONAL

- Adaptive Suspension
 - Noise Reduction Module
 - Sound Insulation Pack
- Audio
 - Revel® Ultima 3D Audio System with 28-Speakers (featuring QuantumLogic™ 3D Surround technology)
 - HD Radio™
 - MP3-Capability
 - Rear Seat Audio Controls
 - Satellite/AM/FM Stereo
 - SiriusXM® Radio Satellite Radio with a six-month prepaid subscription in the 48 contiguous states. Service not available in AK/HI¹
- Axle – Non-Limited Slip – 3.58 Final Drive Ratio (single speed transfer case)
- Battery Saver
- Electric Power Assisted Steering (EPAS)
- Intelligent Access with Push Button Start
- Lincoln Connect™
 - 4G Embedded Modem with WiFi® Hot Spot Capability
 - Enables Lincoln Way™ App Remote Features (when activated)
 - Lincoln Way™ App includes:
 - Find Parking
 - Pre-Conditioning (schedule Remote Start)
 - Real Time Traffic Routing
 - Remote Lock/Unlock
 - Schedule Pick Up and Delivery
 - Smartphone Integrated Technology
 - Vehicle Finder
- Lincoln Drive Modes with Cluster Mode Indication
 - Conserve
 - Deep Conditions (deep snow, mud or sand assist)
 - Excite
 - Normal
 - Slippery
- Personal Profiles
 - Audio
 - Climate
 - Displays
 - Driver Assist Features
 - Mirrors
 - Seats
- SYNC® 3

FUNCTIONAL (continued)

- 10.1" LCD Touchscreen in Center Stack with Swipe Capability
- 911 Assist®
- Enhanced Voice Recognition Communications and Entertainment System
- Voice-Activated Touchscreen Navigation System with Pinch-to-Zoom Capability
- Apple CarPlay™ and Android Auto™
- Two (2) Smart-Charging USB Ports in Media Bin – Data Capable (Types A & C)
- SYNC® AppLink®

Note: SYNC® AppLink® – Lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink® software

Note: Also includes SiriusXM Traffic, and Travel Link®1 with a six-year prepaid subscription in the 48 contiguous states. Service not available in AK/HI

- Universal Garage Door Opener
- Wireless Charging Pad

PACKAGES

- Convenience Package
 - Head Up Display
 - Phone-As-A-Key (Late Availability for feature activation – late summer, 2019)
 - Soft Close Doors
 - Wireless Charging Pad **Note:** Phone As A Key is not compatible with Fleet vehicles equipped with Fleet Telematics
- Elements Package Plus
 - Heated/Ventilated Driver and Passenger Seats
 - Heated/Ventilated Second Row Seats®
 - Heated Steering Wheel
 - Heated VisioBlade™ Wipers
- Illumination Package
 - Adaptive Pixel LED Headlamps
 - Adaptive Dynamic Bending Lighting
 - Lincoln Dynamic Signature Lighting – LED Daytime Running Lamps (sequential fade on/off)
 - Speed Dependent Lighting
 - Lincoln Lit Star in Grille
- Lincoln Co-Pilot360 Plus™ Package
 - Active Park Assist Plus
 - Adaptive Cruise Control with Traffic Jam Assist
 - Stop-and-Go
 - Lane Centering
 - Speed Sign Recognition
 - Evasive Steering Assist
 - Reverse Brake Assist
- Luxury Package
 - Perfect Position Seats (30-Way) with Active Motion®, Power Thigh Extender and Head Restraints
 - Rear Door Sunshades
 - Revel® Ultima 3D Audio System with 28-Speakers (featuring QuantumLogic™ Surround technology)
 - Rear Door Sunshades

¹ Subscriptions to all SiriusXM® services are sold by Sirius XM Radio after trial period. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then current rates. Fees and taxes apply. To cancel you must call Sirius XM at 1-866-635-2349. See SiriusXM® Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.

MEMBER PRIVILEGES

- At Your Leisure
 - Black Label ownership includes pickup and delivery* of your vehicle for all of your service or maintenance needs as well as the provision of a temporary vehicle
**Available within 50 miles of participating Black Label dealerships and may vary by state*
- Black Label Experience Liaison
 - A single point of contact throughout the entire shopping experience, helping with anything you may need, start to finish.
- Lincoln Access Rewards
 - 70,000 Lincoln Access Rewards Welcome Points awarded to Black Label clients with new Lincoln Black Label vehicle purchase providing access to exclusive program benefits and experiences.*
**At participating Lincoln Access Rewards dealerships on 20MY and newer Black Label vehicles.*
- Extended Premium Maintenance Plan
 - 4-Year, 50,000-mile premium maintenance plan covering all recommended service and including replacement wear items like brake pads and linings, wiper blades and more.
- On Your Terms
 - A mobile showroom that comes to you, an in-dealership studio featuring a private fitting room and remote vehicle delivery*
**Remote Vehicle Delivery is available within 50 miles of participating Black Label dealerships and may vary by state*
- Vehicle Care
 - Complimentary anytime car washes* are available to help keep your Black Label vehicle in pristine condition.
**During ownership by first registered Black Label owner during normal business hours at any participating Black Label dealer.*
- Travel Collection
 - Lincoln Black Label Membership provides access to the AVIS® President's Club, an exclusive invitation-only program. Benefits include a complimentary vehicle for up to seven days when traveling to Los Angeles, San Francisco, Phoenix, Orlando or Atlanta international airports,* within the first year of ownership, a double upgrade, when available, a guaranteed rental with 48-hour advance reservation, a dedicated line for reservations and customer support and a chance to earn 50 more points by opting into Avis Preferred Points.**
**Maximum of two complimentary rentals.
 **All taxes, fees (including but not limited to Air Conditioning Excise Recovery Fee, Concession Recovery Fee, Vehicle License Recovery Fee, Energy Recovery Fee, Tire Management Fee and Frequent Traveler Fee) and surcharges (including but not limited to Customer Facility Charge and Environmental Fee Recovery Charge) are at the client's expense.*

2020 LINCOLN AVIATOR BLACK LABEL EQUIPMENT GROUP

Series/Rate	Option Code	AVIATOR BLACK LABEL – 0 %
Retail Series Mix (% of Total Vehicle)		0%
All-Wheel Drive (AWD)	J9X	S
Twin-Turbocharged 3.0L V6 Engine with Auto Start-Stop Technology Ten-Speed Automatic Transmission with SelectShift® Capability	99C/44T	S
Equipment Collection		800A
		AVIATOR BLACK LABEL
Included in Equipment Collection		
No additional equipment		
Free Standing Packages & Options		
Class IV Trailer Tow Package <ul style="list-style-type: none"> • 4-Pin and 7-Pin Connectors • Blind Spot Detection with Cross-Traffic Alert and Trailer Coverage • Class IV Hitch and Wiring • Smart Trailer Tow • Trailer Sway Control 	52Q	O
Dynamic Handling Package <ul style="list-style-type: none"> • Adaptive Steering • Adaptive Suspension with Road Preview • Air Glide Suspension with Dynamic Lower Entry 	67B	O
Full Rear Console with Panoramic Vista Roof® Shade Controls and Two (2) Smart Charging USB Ports (Types A & C) Note: Not available with Second Row Bench Seat (687)	68D	O
Lincoln Play (Rear Seat Entertainment System with wireless headphones)	59C	O
Second Row Bench Seat – 35/30/35 Power Tip-and-Slide Release Note: Not available with Full Rear Console (68D)	687	O
Chroma Caviar Dark Gray Premium Metallic Paint	XF	O
Front License Plate Bracket	153	O
Engine Block Heater	41H	O
Accessories		
All-Weather Floor Liners	16N	O
Cargo Area Cover	85T	O
Factory Invoiced Accessories (FIA) – Shipped separately from the vehicle for dealer installation		
Cargo Area Protector	86C	O
Locking Lug Nut Kit	86L	O
Running Boards *Client Retail Orders Only Note: Not available when ordering Dynamic Handling Pkg. (67B)	18B	O

**2020 LINCOLN AVIATOR
BLACK LABEL GRAND TOURING
LATE AVAILABILITY
STANDARD EQUIPMENT**

All 2020MY LINCOLN AVIATOR BLACK LABEL Standard Equipment, plus

MECHANICAL

- Brakes – Premium with Regenerative Braking
- Engine – Twin-Turbocharged 3.0L Grand Touring Hybrid Engine
- Transmission – Modular Hybrid Transmission with Ten-Speed SelectShift® Capability

EXTERIOR

- Charge Port Door
- Fuel Tank – 18-Gallons
- Wheels/Tires
 - 21" Ultra Bright Machined Aluminum Ebony Gloss Black Wheel F
 - 21" All-Season Tire – 275/45R21
 - 18" Mini Spare Tire 165/70R18

SAFETY/SECURITY

- EV Pedestrian Sounder – Audible Vehicle Warning System

DRIVER ASSIST TECHNOLOGY

- Adaptive Steering

FUNCTIONAL

- Axle – Non-Limited Slip – 3.31 Final Drive Ratio (single speed transfer case)
- Dual-Voltage Charging Cord
- Lincoln Drive Modes with Cluster Mode Indication (EV)
 - Conserve
 - Deep Conditions (deep snow, mud or sand assist)
 - Excite
 - Normal
 - Preserve EV
 - Pure EV
 - Slippery

PACKAGES

- Dynamic Handling Package
 - Adaptive Suspension with Road Preview
 - Air Glide Suspension (with Dynamic Lower Entry)

**2020 LINCOLN AVIATOR
BLACK LABEL GRAND TOURING
LATE AVAILABILITY
EQUIPMENT GROUP**

Series/Rate	Option Code	AVIATOR BLACK LABEL GRAND TOURING – 0%
Retail Series Mix (% of Total Vehicle)		0%
All-Wheel Drive (AWD)	J9Y	S
Twin-Turbocharged 3.0L Grand Touring Hybrid Engine with Modular Hybrid Transmission with Ten-Speed SelectShift® Capability	99Y/44B	S
Equipment Collection		900A
		AVIATOR BLACK LABEL GRAND TOURING
Included in Equipment Collection		
No additional equipment		
Free Standing Packages & Options		
Class IV Trailer Tow Package <ul style="list-style-type: none"> • 4-Pin and 7-Pin Connectors • Blind Spot Detection with Cross-Traffic Alert and Trailer Coverage. • Class IV Hitch and Wiring • Smart Trailer Tow • Trailer Sway Control 	52Q	O
Full Rear Console with Panoramic Vista Roof® Shade Controls and Two (2) standard USB Ports (Types A & C)	68D	O
Lincoln Play (Rear Seat Entertainment System with wireless headphones)	59C	O
Chroma Caviar Dark Gray Premium Metallic Paint	XF	O
Front License Plate Bracket	153	O
Engine Block Heater	41H	O
Accessories		
All-Weather Floor Liners	16N	O
Cargo Area Cover	85T	O
Factory Invoiced Accessories (FIA) – Shipped separately from the vehicle for dealer installation		
Cargo Area Protector	86C	O
Locking Wheel Lug Nut Kit	86L	O

AXLE AVAILABILITY

***Twin-Turbocharged 3.0L V6 Engine
Axle Ratio – 3.58 FDR***

***Twin-Turbocharged 3.0L V6 Grand
Touring Hybrid Engine Axle Ratio =
3.31 FDR***

WHEEL AVAILABILITY



19" Bright Machined Wheel with
Dark Tarnish Premium Paint
Standard on Aviator (100A)



20" Ultra Bright Machined
Magnetic Paint Wheel
Standard on Aviator Reserve
(200A/201A)



22" Ultra Bright Machined Alloy
Wheel with Painted Center
Ornament (64N)
Optional on Aviator Reserve
(201A)
Standard on
Aviator Reserve (202A)



20" Ultra Bright Machined
Magnetic
Paint Wheel with Dark Tarnish
Premium Painted Pockets
Standard on
Aviator Grand Touring
(300A/301A)



21" Premium Painted Ultra
Bright Machined Aluminum
Wheel (64C)
Optional on Grand Touring
(300A/301A)
Standard on Grand Touring
(302A)



22" Ultra Bright Machined
Aluminum Ebony Gloss Black
Wheel H
Standard on Aviator Black Label
(800A)

2020 AVIATOR
FUNCTIONAL EQUIPMENT



21" Ultra Bright Machined
Aluminum Ebony Gloss Black
Wheel F
Standard on Aviator Black Label
Grand Touring (900A)

COLOR & TRIM AVAILABILITY

Model	Style/Material	Interior Description
AVIATOR	Lincoln Soft Touch	
AVIATOR RESERVE	Enhanced Micro-Perforated Premium Leather	Heated and Ventilated Front Captain's Chairs

COLOR OFFERINGS

Cabin Environment ¹ Seats		AVIATOR		AVIATOR RESERVE				
		Lincoln Soft Touch		Premium Leather				
		Ebony	Sandstone	Ebony	Sandstone	Slate Gray	Ebony Roast	
		Ebony	Sandstone	Ebony	Sandstone	Medium Slate	Roast	
Appliqués		Linear Brushed Aluminum		Santos Rosewood – Open Pore	Espresso Ash Swirl – Open Pore	Linear Brushed Aluminum	Santos Rosewood – Open Pore	Optional Linear Brushed Aluminum (47D)
Paint Name	Order Code	SH	S7	GH	G7	GC	GP	
Iced Mocha Metallic Premium Colorant ²	AR	■	■	■	■		■	■
Pristine White Metallic Tri-Coat ²	AZ	■	■	■	■	■	■	■
Crystal Copper Metallic Tinted Clearcoat ²	B6	■	■	■	■	■	■	■
Red Carpet Metallic Tinted Clearcoat ²	D4	■	■	■	■		■	■
Blue Diamond Metallic	FT	■	■	■	■	■	■	■
Ceramic Pearl Metallic Tri-Coat ²	GS	■	■	■	■	■	■	■
Magnetic Gray Metallic	J7	■	■	■	■	■	■	■
Silver Radiance Metallic	JS	■	■	■	■	■	■	■
Burgundy Velvet Metallic Tinted Clearcoat ²	R3	■	■	■	■		■	■
Infinite Black Metallic	UM	■	■	■	■	■	■	■

¹ Cabin Environment consists of upper and lower instrument panel and door-trim.

² Extra Cost

2020 LINCOLN AVIATOR GRAND TOURING

COLOR & TRIM AVAILABILITY

Model	Style/Material	Interior Description
AVIATOR GRAND TOURING	Enhanced Micro-Perforated Premium Leather	Heated and Ventilated Front Captain's Chairs

COLOR OFFERINGS

Cabin Environment ¹ Seats		AVIATOR GRAND TOURING				
		Premium Leather				
		Ebony	Sandstone	Slate Gray	Ebony Roast	
		Ebony	Sandstone	Medium Slate	Roast	
Appliqués		Santos Rosewood – Open Pore	Espresso Ash Swirl – Open Pore	Light Engine Turn Aluminum	Santos Rosewood – Open Pore	Optional Light Engine Turn Aluminum (47T)
Paint Name	Order Code	GH	G7	GC	GP	
Iced Mocha Metallic Premium Colorant ²	AR	■	■		■	■
Pristine White Metallic Tri-Coat ²	AZ	■	■	■	■	■
Crystal Copper Metallic Tinted Clearcoat ²	B6	■	■	■	■	■
Red Carpet Metallic Tinted Clearcoat ²	D4	■	■		■	■
Blue Diamond Metallic	FT	■	■	■	■	■
Ceramic Pearl Metallic Tri-Coat ²	GS	■	■	■	■	■
Magnetic Gray Metallic	J7	■	■	■	■	■
Silver Radiance Metallic	JS	■	■	■	■	■
Burgundy Velvet Metallic Tinted Clearcoat ²	R3	■	■		■	■
Infinite Black Metallic	UM	■	■	■	■	■

¹ Cabin Environment consists of upper and lower instrument panel and door-trim.

² Extra Cost

**2020 LINCOLN AVIATOR
GRAND TOURING BLACK LABEL
COLOR & TRIM AVAILABILITY**

Model	Style/Material	Interior Description
AVIATOR BLACK LABEL	Perforated Savannah Leather	Heated and Ventilated Front Captain's Chairs

COLOR AND TRIM OFFERINGS

Paint Name	Order Code	Destination	Chalet	Flight
		Mahogany Red	Cashmere	Luggage Tan
		LE	TA	QJ
Pristine White Metallic Tri-Coat	AZ	■	■	■
Flight Blue Clearcoat	C8	■	■	■
Silver Radiance Metallic	JS	■	■	■
Burgundy Velvet Metallic Tinted Clearcoat	R3	■	■	■
Infinite Black Metallic	UM	■	■	■
Chroma Caviar Dark Gray Premium Metallic ¹	XF	■	■	■

INTERIOR THEME OFFERING

	Option Code	
Destination Theme : <ul style="list-style-type: none"> • Appliqués – Mahogany Khaya with Etched Logo • Leather-Wrapped Interior – Mahogany Red • Specialty Leather Seats – Premium Leather with Diamond Weave Perforation • Headliner – Mahogany Red • Floor Carpet/Mats – Mahogany Red <i>Note: Included with LE Mahogany Red Trim</i>	76E	○
Chalet Theme : <ul style="list-style-type: none"> • Appliqués – Silverwood with Logo Decal • Leather-Wrapped Interior – Cashmere Leather • Specialty Leather Seats – Premium Leather with Lincoln Star Perforation • Headliner – Cashmere • Floor Carpet/Mats – Espresso <i>Note: Included with TA Cashmere Trim</i>	76A	○
Flight Theme : <ul style="list-style-type: none"> • Appliqués – Darker Full Engine Turn • Leather-Wrapped Interior – Ebony • Specialty Leather Seats – Premium Leather with Runway-Perforation • Headliner – Ebony • Floor Carpet/Mats – Black <i>Note: Included with QJ Luggage Tan Trim</i>	76J	○

¹ Extra Cost

EMISSIONS STANDARD/OPTIONAL EQUIPMENT
50-STATE EMISSIONS SYSTEM..... 425
Standard equipment in all states.

FRONT LICENSE PLATE BRACKET 153
Standard in states requiring two license plates and optional to all others.

SNOW PLOW USAGE
Not recommended for snow plowing.

FUEL ECONOMY

		50-STATE			
		F.E. LABEL		ESTIMATED ANNUAL FUEL COST	MEMO: UNADJUSTED COMBINED
		ADJUSTED			
ENGINE DISPL.	TRANSMISSION	CITY	HIGHWAY		
RWD					
Twin-Turbocharged 3.0L V6 Engine with Auto Start-StopTechnology	Ten-Speed Automatic Transmission with SelectShift® Capability	18	26	\$1950	21
AWD					
Twin-Turbocharged 3.0L V6 Engine with Auto Start-Stop Technology	Ten-Speed Automatic Transmission with SelectShift® Capability	17	24	\$2000	20
Twin-Turbocharged 3.0L V6 Grand Touring Hybrid Engine	Modular Hybrid Transmission with Ten-Speed SelectShift® Capability	TBD	TBD	TBD	TBD

ENGINE HORSEPOWER AND TORQUE RATINGS

		NOMINAL COMPRESSION RATIO	50-STATE	
ENGINE DISPL.	TRANSMISSION		HORSEPOWER	TORQUE
			H.P. @ RPM	FT. LBS. @ RPM
ALL				
Twin-Turbocharged 3.0L V6 Engine with Auto Start-Stop Technology	Ten-Speed Automatic Transmission with SelectShift® Capability	TBD	TBD	TBD
Twin-Turbocharged 3.0L V6 Grand Touring Hybrid Engine	Modular Hybrid Transmission with Ten-Speed SelectShift® Capability	TBD	TBD	TBD