

MAJOR PRODUCT CHANGES

To learn more about the features on this vehicle, go to www.lincolnproductportfolio.com

MODEL/SERIES/AVAILABILITY

- **3 Available Series:**
 - Nautilus (100A/101A)
 - Nautilus Reserve (200A/201A/202A)
 - Nautilus Black Label (800A)
- **2 Available Powertrains:**
 - Turbocharged 2.0L I-4 Engine
 - Twin-Turbocharged 2.7L V6 Engine

MECHANICAL

- **New/Changed:**
 - N/A

EXTERIOR

- **New/Changed:**
 - Hands-Free Liftgate now standard for Nautilus (101A), Nautilus Reserve (200A/201A/202A) and Black Label (800A)★
- **New Exterior Colors:**
 - Artisan Blue (B3)★
 - Pristine White (AZ)★
 - Red Carpet (D4)★
 - Silver Radiance (JS)★
- **Deleted Exterior Colors:**
 - Blue Diamond Metallic
 - Ingot Silver Metallic
 - Ruby Red Metallic Tinted Clearcoat
 - White Platinum Metallic Tri-Coat

INTERIOR/COMFORT

- **New/Changed:**
 - N/A

SAFETY/SECURITY

- **New/Changed:**
 - N/A

DRIVER ASSIST TECHNOLOGY

- **New/Changed:**
 - N/A

FUNCTIONAL

- **New/Changed:**
 - N/A

PACKAGES

- **New/Changed:**
 - Lincoln Co-Pilot360™ Plus Package (52C)★ available on Nautilus Reserve (200A) and standard for Nautilus Reserve (201A/202A) and Black Label (800A)
 - 360-Degree Camera
 - Adaptive Cruise Control with Stop-and-Go and Lane Centering
 - Distance Alert/Distance Indication (DA/DI)
 - Enhanced Active Park Assist
- **Deleted:**
 - Driver Assistance Package (87D) features now available with Lincoln Co-Pilot360™ Plus Package (52C)
 - Adaptive Cruise Control with Stop-and-Go and Lane Centering
 - Adaptive Steering
 - Collision Mitigation System
 - Front Sensing
 - Lincoln Nautilus Technology Package (65T) features now available with Lincoln Co-Pilot360™ Plus Package (52C)
 - 360-Degree Camera
 - Active Park Assist

LATE AVAILABILITY – Subject to Change

- 2.0L Engine and 20" Wheels on Nautilus Reserve (201A)

2020 Nautilus Order Combinations

- **Nautilus (FWD)**
 - Body Code: J6J
 - Order Code: 100A
 - Order Code: 101A
- **Nautilus Reserve (FWD)**
 - Body Code: J6K
 - Order Code: 200A
 - Order Code: 201A
- **Nautilus (AWD)**
 - Body Code: J8J
 - Order Code: 100A
 - Order Code: 101A
- **Nautilus Reserve (AWD)**
 - Body Code: J8K
 - Order Code: 200A
 - Order Code: 201A
 - Order Code: 202A
- **Nautilus Black Label (AWD)**
 - Body Code: J9J
 - Order Code: 800A

EQUIPMENT COLLECTIONS (PEP CODES)

- Nautilus (100A)
- Nautilus (101A)
- Nautilus Reserve (200A)
- Nautilus Reserve (201A)
- Nautilus Reserve (202A)
- Nautilus Black Label (800A)

LATEST ORDER GUIDE UPDATES

- **Added:** Premium Leather-Wrapped Steering Wheel included option for base series
- **Updated:** Twin-Turbocharged 2.7L V6 Engine Requires All-Wheel Drive (J8K) on Reserve series
- For J8K with the 2.0L listing for 202A, changed the usage from "O" to "S" as only AWD is available on the 202A and the 2.0L engine would be the standard condition.

Product Changes and Features Availability

Features, options and package content subject to change. Please check www.fmcdealer.com for the most current information.

2020 LINCOLN NAUTILUS

STANDARD EQUIPMENT

The following equipment is standard on every 2020MY LINCOLN NAUTILUS:

MECHANICAL

- Electronic Parking Brake
- Engine – Turbocharged 2.0L I-4 Engine with Auto Start-Stop Technology
- Transmission – Eight-Speed Automatic Transmission with SelectShift® Capability
- Torque Vectoring Control

EXTERIOR

- Body-Color Bumpers/Fascias, Door Handles and Spoiler
- Bright Beltline Molding
- Dual Chrome Exhaust Tips
- Easy Fuel® Capless Fuel Filler
- Front License Plate Bracket (included in states requiring front license plates)
- Fuel Tank – 18-Gallon
- Glass
 - Laminated
 - Privacy Tinted Glass – Second Row and Liftgate
- Grille – Satin with Chrome Surround
- Lincoln Embrace
 - Illuminated Door Handle Pockets
 - Lincoln Approach Detection System
 - Lincoln Welcome Mat
 - Signature Lighting Fade On/Off
- Power Liftgate
- Rear Window Wiper/Washer
- Wheels/Tires
 - 18" Premium Painted Aluminum Wheel (100A only)
 - 18" All-Season BSW Tire – P245/60R18 V-Rated
 - 18" Mini Spare Wheel
 - 18" Mini Spare Tire – T155/70R18

INTERIOR/COMFORT

- 12.3" LCD Instrument Cluster Screen
- Cabin Particulate Air Filter
- Cargo Management System/Cargo Load Floor
- Console
 - Front with Armrest and Storage
 - Overhead with Sunglasses Holder
- Cupholders – Two (2)
- Driver and Front Passenger Seat Back Map Pockets
- Dual-Zone Climate Control
- Floor Mats – First and Second Rows
- Frameless Rearview Mirror – Auto-Dimming
- Global Open/Close Windows
- Grab Handles
 - Driver and Front Passenger
 - Second Row with Coat Hooks
- Illuminated Visor Vanity Mirrors
- LED Map Lights
- LED Reading Lamps – Second Row
- Lincoln Unique Steering Wheel
 - Leather-Wrapped
 - Manual Tilt, Telescoping Steering Column
 - Speed, Redundant Audio, Climate and Media Controls
- Lockable Interior Storage – Integral, Lighted Glove Box
- Message Center
 - Compass
 - Outside Temperature Display
- Power Door Locks
- Powerpoints – Four (4)
- Push Button Shift
- Seats
 - First Row – Comfort Seats (10-Way) Power Driver and Passenger with Two-Way Power Lumbar
 - First Row – Driver Seat Memory
 - First Row – Heated Driver and Passenger Seats
 - Lincoln Soft Touch Seats (100A only)
 - Second Row – 60/40 Split EasyFold® Manual Adjust Rear Seat
- Windows – Power Windows with Front and Rear One-Touch Up/Down Feature

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Airbags
 - Driver and Front Passenger Dual-Stage
 - Driver Knee
 - Glove Box Door Integrated Knee
 - Side-Curtain with Rollover Sensor – Safety Canopy®
 - Side-Impact – Front Row Side Seat
- Auto-Dimming Rearview Mirror with Lane-Departure Warning/Lane-Keeping Camera Capability
- Belt-Minder® (front safety belt reminder)
- Child Safety Rear Door Locks – Manual
- Dual-Note Electric Horn
- Emergency Brake Assist
- Four-Wheel Disc Anti-Lock Brake System (ABS/ESP)
 - Electric Brake Boost
 - Post-Collision Braking
- Head Restraints
 - First Row – Four-Way Manual Adjust
 - Second Row – Two-Way Manual Adjust
- Headlamps
 - Full LED Headlamps with Lincoln Dynamic Signature Lighting
 - LED Backup Lights
 - LED Taillamps
 - LED Turn Signals
- LATCH (Lower Anchors and Tethers for Children) on Rear Outboard Seat Positions
- Load Floor Tie-Down Hook(s)
- Mirrors – Sideview
 - Auto-Dimming (driver side)
 - Autofold
 - Body-Color Caps
 - Dual Power
 - Heated
 - LED Turn Signal Indicators
 - Security Approach Lamps
- MyKey®
- Perimeter Alarm
- Rear Window Defroster
- Remote Keyless Entry (100A only)
 - Note:** Does not include Liftgate
- SecuriCode™ Keyless Entry Keypad
- SecuriLock® Passive Anti-Theft System (PATS)
- SOS Post-Crash Alert System™
- Tire Pressure Monitoring System (TPMS)

LINCOLN CO-PILOT360™

- Auto High Beams
- Blind Spot Detection with Cross-Traffic Alert
- Lane-Keeping System
 - Driver Alert
 - Lane-Keeping Alert
 - Lane-Keeping Assist
- Pre-Collision Assist with Automatic Emergency Braking (AEB)
 - Dynamic Brake Support (DBS)
 - Forward Collision Warning (FCW)
 - Pedestrian Detection
- Rear View Camera with Rear Camera Wash

ADDITIONAL DRIVER ASSIST TECHNOLOGY

- Auto Hold
- Headlamps – Autolamp (automatic on/off)
- Hill Start Assist
- Lane Departure Warning
- Post Collision Braking
- Reverse Sensing System

FUNCTIONAL

- Active Noise Control (ANC)
- Audio
 - 10-Speakers and Subwoofer
 - SiriusXM® Radio¹ with a six-month prepaid subscription in the 48 contiguous states. Service not available in AK/HI
- Electric Power-Assisted Steering (EPAS)
- Intelligent Access with Push-Button Start
- Lincoln Connect™
 - 4G Embedded Modem with WiFi® Hot Spot Capability
 - Enables Lincoln Way™ App Remote Features (when activated)
 - Lincoln Way™ App includes:
 - Find Parking
 - Pre-Conditioning (schedule Remote Start)
 - Remote Lock/Unlock
 - Remote Start
 - Schedule Pick Up and Delivery
 - Smartphone Integrated Technology
 - Vehicle Finder
- Remote Start System
- Speed Control
- SYNC® 3
 - Enhanced Voice Recognition Communications and Entertainment System
 - 8" LCD Capacitive Touchscreen in Center Stack with Swipe Capability
 - Pinch-to-Zoom Capability included when equipped with available Voice-Activated Touchscreen Navigation System
 - 911 Assist®
 - Apple CarPlay™ and Android Auto™
 - Smart-Charging USB Ports – Two (2)
- SYNC® AppLink®

Note: SYNC® AppLink® lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink® software.
- Variable-Intermittent Windshield Wipers

¹ SiriusXM® audio and data services each require a subscription sold separately or as a package by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call Sirius XM at 1-866-635-2349. See SiriusXM® Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.

2020 LINCOLN NAUTILUS EQUIPMENT GROUP

Series/Rate	Option Code	NAUTILUS – 0%	
Retail Series Mix (% of Total Vehicle)		0%	0%
Front-Wheel Drive (FWD) Turbocharged 2.0L I-4 Engine with Auto Start-Stop Technology (999) and Eight-Speed Automatic Transmission with SelectShift® Capability (448)	J6J	S	S
All-Wheel Drive (AWD) with AWD Disconnect Turbocharged 2.0L I-4 Engine with Auto Start-Stop Technology (999) and Eight-Speed Automatic Transmission with SelectShift® Capability (448)	J8J	O	O
Turbocharged 2.0L I-4 Engine with Auto Start-Stop Technology and Eight-Speed Automatic Transmission with SelectShift® Capability★	999/448	S	S
Equipment Collections		100A	101A
		Nautilus	Nautilus
Included in Equipment Collections			
18" Premium Painted Bright Machined Aluminum Wheel with 18" All-Season BSW V-Rated Tire – P245/60R18			I
Intelligent Access with Push Button Start (including access to Liftgate)			I
Power Liftgate with Hands-Free Functionality			I
Premium Leather Seats			I
Premium Leather-Wrapped Steering Wheel			I
Universal Garage Door Opener			I
Voice-Activated Touchscreen Navigation System with Pinch-to-Zoom Capability, SiriusXM Traffic and Travel Link®			I
Free Standing Packages and Options			
18" Snow Chain Compatible BSW Tire – 235/60R18	TCM	O	O
Satin Roof Rack Side Rails without Crossbars	68R	O	O
Burgundy Velvet Paint	R3	O	O
Ceramic Pearl Paint	GS	O	O
Iced Mocha Paint	AR	O	O
★Pristine White Paint	AZ	O	O
★Red Carpet Paint	D4	O	O
Front License Plate Bracket	153	O	O
Engine Block Heater	41H	O	O
Accessories			
Cargo Accessories and Mat Package			
<ul style="list-style-type: none"> All-Weather Floor Liners Durable Lightweight Rubber Cargo Mat Rear Bumper Anti-Scratch Pad/Load Protector 	43C	O	O
Lincoln Play with DVD (Rear Seat Entertainment System with wireless headphones)	67P	O	O

All 2020MY LINCOLN NAUTILUS Standard Equipment, plus:

EXTERIOR

- Configurable LED Daytime Running Lamps (DTRL)
- Door Handles – Body-Color with Chrome Insert
- Illuminated Front Scuff Plates with Logo
- LED Fog Lamps
- Lincoln Embrace II Package
 - Ambient Lighting Light Up Sequence
 - Autofold Power Sideview Mirrors
 - Headlamp Signature Lighting Light-Up Sequence
 - Personalized Service Write Up
 - Remote Software Update Functionality
- Panoramic Vista Roof® with Power Shade
- Wheels/Tires
 - 18" Premium Painted Bright Machined Aluminum Wheel (200A only)
 - 18" All-Season BSW Tire – P245/60R18 V-Rated
 - 20" Premium Painted Standard Bright Machined Aluminum Wheel (201A only)
 - 20" All-Season BSW Tire – P245/50R20 V-Rated (201A only)
 - 21" Premium Painted Ultra-Bright Machined Wheel (202A only)
 - 21" All-Season Gen 2 Tire – 265/40R21 (202A only)

INTERIOR/COMFORT

- Seats
 - First Row – Heated/Ventilated Driver and Passenger Seats
 - Upgraded Premium Leather Seats
 - Second Row – Heated Rear Seat
- Steering Wheel
 - Power Tilt/Telescoping Steering Column with Memory
 - Premium Leather-Wrapped Steering Wheel
- Wireless Charging Pad

SAFETY/SECURITY

- Enhanced Security Package
 - Enhanced Valet Mode
 - Lockable Interior Storage
 - Secondary Horn
 - Vehicle Inclination Sensor
- Headlamps
 - Adaptive LED Headlamps
 - Lincoln Dynamic LED Signature Lighting with Cornering Lamps

SAFETY/SECURITY (continued)

- Mirrors – Sideview
 - Memory
- Remote Keyless Entry
 - Note:** Includes Liftgate

FUNCTIONAL

- Adaptive Suspension
 - Note:** Requires Twin-Turbocharged 2.7L V6 Engine (99P) on 200A
 - Note:** Requires either Twin-Turbocharged 2.7L V6 Engine (99P) or 21" Premium Painted Ultra Bright Machined Aluminum Wheel (64D) on 201A

LATE AVAILABILITY on 201A when ordering Turbocharged 2.0L I-4 Engine (999) and standard 20" Premium Painted Machined Aluminum Wheel

- Audio
 - Revel® Audio System with 13-Speakers
 - HD Radio™
 - MP3-Capability
 - Satellite/AM/FM Stereo
 - Single CD-Player
- Universal Garage Door Opener
- Voice-Activated Touchscreen Navigation System with Pinch-to-Zoom Capability, SiriusXM Traffic and Travel Link®¹
 - Note:** SiriusXM Traffic and Travel Link® includes a six-year prepaid subscription¹. SiriusXM Traffic and Travel Link® services are not available in AK/HI.

PACKAGES

- Elements Package
 - Heated Rear Seats
 - Heated Steering Wheel
 - Rain-Sensing Wipers
 - Windshield Wiper De-Icer

¹ SiriusXM® audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio, Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM® Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.

2020 LINCOLN NAUTILUS RESERVE EQUIPMENT GROUP

Series/Rate	Option Code	NAUTILUS RESERVE – 0%		
Retail Series Mix (% of Total Vehicle)		0%	0%	0%
Front-Wheel Drive (FWD) Turbocharged 2.0L I-4 with Auto Start-Stop Technology (999) and Eight-Speed Automatic Transmission with SelectShift® Capability (448)	J6K	S	S	
All-Wheel Drive (AWD) with AWD Disconnect Turbocharged 2.0L I-4 with Auto Start-Stop Technology (999) and Eight-Speed Automatic Transmission with SelectShift® Capability (448)	J8K	O	O	S
All-Wheel Drive (AWD) with AWD Disconnect Twin-Turbocharged 2.7L V6 Engine with Auto Start-Stop Technology (99P) and Eight-Speed Automatic Transmission with SelectShift® Capability (44F)	J8K	O	O	O
Turbocharged 2.0L I-4 Engine with Auto Start-Stop Technology and Eight-Speed Automatic Transmission with SelectShift® Capability Note: Only available with All-Wheel Drive (J8K) on 202A	999/448	S	S	S
Twin-Turbocharged 2.7L V6 Engine with Auto Start-Stop Technology and Eight-Speed Automatic Transmission with SelectShift® Capability Note: Requires All-Wheel Drive (J8K)	99P/44F	O	O	O
Equipment Collections		200A	201A	202A
		Nautilus Reserve		
Included in Equipment Collections				
Cargo Utility Package <ul style="list-style-type: none"> • 110V/150W AC Power Outlet • Cargo Compartment with Reversible Mat • Interior Cargo Cover • Molded Plastic Storage Bins and Spare Tire Vanity Cover (located under the cargo floor) • Rear Cargo Management System (liftgate scuff plate, cargo net and two (2) chrome cargo tie-down hooks) 				I
Class II Trailer Tow Package Note: Includes Trailer Hitch and Trailer Sway Control Max Towing – 3,500 lbs. Note: Requires Cargo Utility Package (51U)				I
Lincoln Co-Pilot360 Plus™ Package★ <ul style="list-style-type: none"> • 360-Degree Camera • Adaptive Cruise Control with Stop-and-Go and Lane-Centering • Distance Alert/Distance Indication (DA/DI) • Enhanced Active Park Assist • Evasive Steering Assist • Front Sensing 			I	I
Ultimate Package <ul style="list-style-type: none"> • 21" Premium Painted Ultra Bright Machined Aluminum Wheel with 21" All-Season Gen 2 Tire – 265/40R21 • Full LED Multi-Projector Headlamps <ul style="list-style-type: none"> — Adaptive Dynamic Bending Lighting — Lincoln Signature Lighting — Speed Dependent Lighting • Revel® Ultima Audio System with 19-Speakers and HD Radio™ 				I
Free Standing Packages and Options				
Cargo Utility Package <ul style="list-style-type: none"> • 110V/150W AC Power Outlet • Cargo Compartment with Reversible Mat • Interior Cargo Cover • Molded Plastic Storage Bins and Spare Tire Vanity Cover (located under the cargo floor) • Rear Cargo Management System (liftgate scuff plate, cargo net and two (2) chrome cargo tie-down hooks) 	51U	O	O	
Class II Trailer Tow Package Note: Includes Trailer Hitch and Trailer Sway Control Max Towing – 3,500 lbs. Note: Requires Cargo Utility Package (51U)	53G	O	O	
Lincoln Co-Pilot360 Plus™ Package★ <ul style="list-style-type: none"> • 360-Degree Camera • Adaptive Cruise Control with Stop-and-Go and Lane Centering • Distance Alert/Distance Indication (DA/DI) • Enhanced Active Park Assist • Evasive Steering Assist • Front Sensing 	52C	O		
Satin Roof Rack Side Rails without Crossbars	68R	O	O	O
Ultra Comfort Seats (22-Way) with Active Motion®, Power Thigh Extender and Power Head Restraints Note: Not available with Lincoln Play (67P)	91Q		O	O

2020 LINCOLN NAUTILUS RESERVE EQUIPMENT GROUP

Equipment Collections		200A	201A	202A
Free Standing Packages and Options (continued)				
20" Premium Painted Standard Bright Machined Aluminum Wheel – P245/50R20 20" All-Season BSW Tire V-Rated	64C	O	S	
21" Premium Painted Ultra Bright Machined Aluminum Wheel – 265/40R21 All-Season Gen 2 Tire Note: Included in Ultimate Package (53U) on 202A	64D		O	I
Burgundy Velvet Paint	R3	O	O	O
Ceramic Pearl Paint	GS	O	O	O
Iced Mocha Paint	AR	O	O	O
★Pristine White Paint	AZ	O	O	O
★Red Carpet Paint	D4	O	O	O
Rhapsody Blue Paint Note: Not available with Ebony Terracotta Cabin Environment 000MA	N5	O	O	O
Sonata Spin Aluminum Interior Trim	55A	O	O	O
Front License Plate Bracket	153	O	O	O
Engine Block Heater	41H	O	O	O
Accessories				
Cargo Accessories and Mat Package <ul style="list-style-type: none"> All-Weather Floor Liners Durable Lightweight Rubber Cargo Mat Rear Bumper Anti-Scratch Pad/Load Protector 	43C	O	O	O
Lincoln Play with DVD (Rear Seat Entertainment System with wireless headphones) Note: Not available with Ultra Comfort (22-Way) Seats (91Q)	67P	O	O	O

All 2020MY LINCOLN NAUTILUS RESERVE Standard Equipment, plus:

EXTERIOR

- Wheels/Tires
 - 21" Painted Ultra Bright Machined Aluminum Wheel
 - 21" All-Season Gen 2 Tire – 265/40R21

INTERIOR/COMFORT

- Console – Front with Armrest and Storage and Premium Leather Console Lid
- Floor Mats – Upgraded Velour with Alcantara® Accents
- Seats
 - First Row – Comfort Seats (10-Way) Power Driver and Passenger with Two-Way Power Lumbar
 - Venetian Leather Seats

SAFETY/SECURITY

- Headlamps
 - Full LED Multi-Projector Headlamps
 - Adaptive Dynamic Bending Lighting
 - Lincoln Signature Lighting – LED Daytime Running Lamps
 - Speed Dependent Lighting
 - Wiper Activated Headlamps
- Mirrors – Sideview
 - Auto-Dimming (driver side)
 - Autofold
 - Black Label Unique Security Approach Lamps
 - Body-Color Cap
 - Dual Power
 - Heated
 - LED Turn Signal Indicators
 - Memory

FUNCTIONAL

- Adaptive Suspension
- Audio – Revel® Ultima Audio System with 19-Speakers and HD Radio™

PACKAGES

- Lincoln Nautilus Elements Package
 - Heated Rear Seats
 - Heated Steering Wheel
 - Rain-Sensing Wipers
 - Windshield Wiper De-Icer
- Lincoln Co-Pilot360™ Plus Package
 - 360-Degree Camera
 - Adaptive Cruise Control with Stop-and-Go and Lane-Centering
 - Distance Alert/Distance Indication (DA/DI)
 - Enhanced Active Park Assist

MEMBER PRIVILEGES

- At Your Leisure – Black Label ownership includes pickup and delivery* of your vehicle for all your service or maintenance needs as well as the provision of a temporary vehicle.
**Available within 50-miles of participating Black Label dealerships and may vary by state.*
- Lincoln Access Rewards – 70,000 Lincoln Access Rewards Welcome Points awarded to Black Label clients with new Lincoln Black Label vehicle purchase providing access to exclusive program benefits and experiences.*
**At participating Lincoln Access Rewards dealerships on 20MY and newer Black Label vehicles.*
- Black Label Experience Liaison – A single point of contact throughout the entire shopping experience, helping with anything you may need start to finish.
- Extended Premium Maintenance Plan – Four Year 50,000-mile premium maintenance plan covering all recommended service and including replacement of wear items like brake pads and linings, wiper blades and more.

MEMBER PRIVILEGES (continued)

- On Your Terms – A mobile showroom that comes to you, an in-dealership studio featuring a private fitting room and remote vehicle delivery*.
**Remote Vehicle Delivery is available within 50-miles of participating Black Label dealerships and may vary by state.*
- Vehicle Care – Complimentary anytime car washes* are available to help keep your Black Label vehicle in pristine condition.
**During ownership by first registered Black Label owner during normal business hours at any participating Black Label Dealer.*
- Travel Collection – Lincoln Black Label Membership provides access to the AVIS® President's Club, an exclusive invitation-only program. Benefits include a complimentary vehicle for up to seven days when traveling to Los Angeles, San Francisco, Phoenix, Orlando or Atlanta international airports,* within the first year of ownership, a double upgrade, when available, a guaranteed rental with 48-hour advance reservation, a dedicated line for reservations and customer support and a chance to earn 50% more points by opting into Avis Preferred Points.**
**Maximum of two complimentary rentals.*
***All taxes, fees (including but not limited to Air Conditioning Excise Recovery fee, Concession Recovery Fee, Vehicle License Recovery Fee, Energy Recovery Fee, The Management Fee and Frequent Traveler Fee) and surcharges (including but not limited to Customer Facility Charge and Environmental Fee Recovery Charge) are at the client's expense.*

2020 LINCOLN NAUTILUS BLACK LABEL EQUIPMENT GROUP

Series/Rate	Option Code	NAUTILUS BLACK LABEL – 0%
Retail Series Mix (% of Total Vehicle)		0%
All-Wheel Drive (AWD) with AWD Disconnect Twin-Turbocharged 2.7L V6 Engine with Auto Start-Stop Technology (99P) and Eight-Speed Automatic Transmission with SelectShift® Capability (44F)	J9J	S
Twin-Turbocharged 2.7L V6 Engine with Auto Start-Stop Technology and Eight-Speed Automatic Transmission with SelectShift® Capability	99P/44F	S
Equipment Collection		800A
		Nautilus Black Label
Included in Equipment Collection		
Lincoln Co-Pilot360 Plus™ Package ★ <ul style="list-style-type: none"> • 360-Degree Camera • Adaptive Cruise Control with Stop-and-Go and Lane Centering • Distance Alert/Distance Indication (DA/DI) • Enhanced Active Park Assist 		I
Free Standing Packages and Options		
Cargo Utility Package <ul style="list-style-type: none"> • 110V/150W AC Power Outlet • Cargo Compartment with Reversible Mat • Interior Cargo Cover • Molded Plastic Storage Bins and Spare Tire Vanity Cover (located under the cargo floor) • Rear Cargo Management System (liftgate scuff plate, cargo net and two (2) chrome cargo tie-down hooks) 	51U	O
Class II Trailer Tow Package Note: Includes Trailer Hitch and Trailer Sway Control. Max Towing – 3,500 lbs. Note: Requires Cargo Utility Package (51U)	53G	O
Satin Roof Rack Side Rails without Crossbars	68R	O
Ultra Comfort Seats (22-Way) with Active Motion®, Power Thigh Extender and Power Head Restraints Note: Not available with Lincoln Play (67P)	91Q	O
Chroma Elite Copper Paint	A2	O
Front License Plate Bracket	153	O
Engine Block Heater	41H	O
Accessories		
Cargo Accessories and Mat Package <ul style="list-style-type: none"> • All-Weather Floor Liners • Durable Lightweight Rubber Cargo Mat • Rear Bumper Anti-Scratch Pad/Load Protector 	43C	O
Lincoln Play with DVD (Rear Seat Entertainment System with wireless headphones) Note: Not available with Ultra Comfort (22-Way) Seats (91Q)	67P	O

AXLE AVAILABILITY***Turbocharged 2.0L FWD Axle******Ratio = 3.80******Turbocharged 2.0L AWD Axle******Ratio = 3.80******Twin-Turbocharged 2.7L AWD Axle******Ratio = 3.65*****WHEEL AVAILABILITY**

18" Premium Painted
Aluminum (64B)
Standard on
Nautilus (100A)



18" Premium Painted
Bright Machined-
Aluminum
Standard on
Nautilus (101A) and
Nautilus Reserve (200A)



20" Premium Painted
Bright Machined
Aluminum
Standard on
Nautilus Reserve (201A)
Optional (64C) on
Nautilus Reserve (200A)



21" Premium Painted
Ultra Bright Machined-
Aluminum (64D)
Optional (64D) on
Nautilus Reserve (201A) /
Included in Ultimate Pkg.
(53U) on Nautilus
Reserve (202A)



21" Painted Ultra Bright
Machined Aluminum
Standard on Nautilus
Black Label (800A)

2020 LINCOLN NAUTILUS

COLOR & TRIM AVAILABILITY

Model	Style/Material	Interior Description
NAUTILUS (100A)	Lincoln Soft Touch	Heated Front Bucket Seats
NAUTILUS (101A)	Premium Leather	Premium Leather-Trimmed Micro-Perforated Heated Front Bucket Seats

COLOR OFFERINGS

Cabin Environment ¹		NAUTILUS (100A)		NAUTILUS (101A)			
		Lincoln Soft Touch		Premium Leather			
		Ebony	Cappuccino	Ebony		Cappuccino	
Seats		Ebony	Cappuccino	Ebony		Cappuccino	
Appliqués		Brushed Aluminum ²		Brushed Aluminum ²			
Paint Name	Order Code	VE	VC	AE		AC	
Iced Mocha ³	AR	■	■	■	■	■	■
★Pristine White ³	AZ	■	■	■	■	■	■
★Artisan Blue	B3	■	■	■	■	■	■
★Red Carpet ³	D4	■	■	■	■	■	■
Ceramic Pearl ³	GS	■	■	■	■	■	■
Magnetic Gray	J7	■	■	■	■	■	■
★Silver Radiance	JS	■	■	■	■	■	■
Ochre Brown	K3	■	■	■	■	■	■
Burgundy Velvet ³	R3	■	■	■	■	■	■
Infinite Black	UM	■	■	■	■	■	■

¹ Cabin Environment consists of upper and lower instrument panel and door-trim.

² Standard Appliqué

³ Extra Cost Paint

2020 LINCOLN NAUTILUS

COLOR & TRIM AVAILABILITY

Model	Style/Material	Interior Description
NAUTILUS RESERVE (200A/201A/202A)	Upgraded Premium Leather	Premium Leather-Trimmed Micro-Perforated Heated and Cooled Front Bucket Seats

COLOR OFFERINGS

Cabin Environment ¹		NAUTILUS RESERVE (200A/201A/202A)									
		Upgraded Premium Leather									
		Ebony		Cappuccino		Coffee / Cappuccino		Slate		Ebony/Terracotta	
Seats		Ebony		Cappuccino		Coffee		Medium Slate		Terracotta	
Appliqués		Brown Swirl Walnut – High Gloss ²	Sonata Spin ³	Espresso Ash Swirl ³ Open Pore	Sonata Spin ³	Espresso Ash Swirl ³ Open Pore	Sonata Spin ³	Gray Ash Swirl ⁴	Sonata Spin ³	Brown Swirl Walnut – High ² Gloss	Sonata Spin ³
Paint Name	Order Code	BE	55A	BC	55A	BD	55A	BS	55A	BT	55A
Iced Mocha ⁴	AR	■	■	■	■	■	■				
★Pristine White ³	AZ	■	■	■	■	■	■	■	■	■	■
★Artisan Blue	B3	■	■	■	■	■	■	■	■		
★Red Carpet ³	D4	■	■	■	■	■	■	■	■		
Ceramic Pearl ³	GS	■	■	■	■	■	■			■	■
Magnetic Gray	J7	■	■	■	■	■	■	■	■	■	■
★Silver Radiance	JS	■	■	■	■	■	■	■	■	■	■
Ochre Brown	K3	■	■	■	■	■	■				
Rhapsody Blue ³	N5	■	■	■	■	■	■	■	■		
Burgundy Velvet ³	R3	■	■	■	■	■	■				
Infinite Black	UM	■	■	■	■	■	■	■	■	■	■

¹ Cabin Environment consists of upper and lower instrument panel and door-trim.

² Standard Appliqué

³ Optional Appliqué

⁴ Extra Cost Paint

10/01/19

2020 LINCOLN NAUTILUS COLOR & TRIM AVAILABILITY

PROPRIETARY

Model	Style/Material	Interior Description
NAUTILUS BLACK LABEL (800A)	Venetian Leather	Premium Leather-Trimmed Micro-Perforated Heated and Cooled Front Bucket Seats

COLOR AND TRIM OFFERINGS

Paint Name	Order Code	NAUTILUS BLACK LABEL		
		Gala★	Chalet★	Thoroughbred
		Onyx	Alpine	Jet Black
		EG	FV	F4
Chroma Elite Copper (Chromoflare) ¹	A2		■	■
★Pristine White	AZ	■	■	■
★Silver Radiance	JS	■	■	■
Ochre Brown	K3		■	
Rhapsody Blue	N5		■	
Burgundy Velvet	R3	■	■	
Infinite Black	UM	■	■	■

INTERIOR THEME OFFERING

	Option Code	
Gala Theme: • Appliqués – Nouveau Armor Aluminum • Leather-Wrapped Interior – Onyx Leather • Specialty Leather Seats – Carmine Leather with Linking L-Perforation • Headliner – Onyx Alcantara® • Floor Carpet/Mats – Onyx with Alcantara® Accent <i>Note: Included with EG Onyx Trim</i>	17G	O
Chalet Theme: • Appliqués – Silverwood • Leather-Wrapped Interior – Alpine Leather • Specialty Leather Seats – Alpine Leather with Lincoln Star Perforation • Headliner – Alpine Alcantara® • Floor Carpet/Mats – Espresso with Alcantara® Accent <i>Note: Included with FV Alpine Trim</i>	17H	O
Thoroughbred Theme: • Appliqués – Chilean Maple Open Pore • Leather-Wrapped Interior – Jet Black with Chestnut Leather IP and Console • Specialty Leather Seats – Jet Black with Diamond-L Perforation with Terra Cotta Accent Stitch • Headliner – Jet Black Alcantara® • Floor Carpet/Mats – Jet Black with Alcantara® Accent <i>Note: Included with F4 Jet Black Trim</i>	17T	O

¹ Extra Cost Paint

EMISSIONS STANDARD/OPTIONAL EQUIPMENT

50-STATE EMISSION SYSTEM 425
Standard equipment in all states.

FRONT LICENSE PLATE BRACKET 153
Standard in states requiring two license plates and optional
to all others.

SNOW PLOW USAGE

Not recommended for snow plowing.

★ = New for this model year

FUEL ECONOMY

		50-STATES			
		F.E. LABEL		ESTIMATED ANNUAL FUEL COST	MEMO: UNADJUSTED COMBINED
		ADJUSTED			
ENGINE DISPL.	TRANSMISSION	CITY	HIGHWAY		
FWD					
Turbocharged 2.0L I-4	Eight-Speed Automatic Transmission with SelectShift® Capability	TBD	TBD	TBD	TBD
Twin-Turbocharged 2.7L V6	Eight Speed Automatic Transmission with SelectShift® Capability	TBD	TBD	TBD	TBD
AWD					
Turbocharged 2.0L I-4	Eight-Speed Automatic Transmission with SelectShift® Capability	TBD	TBD	TBD	TBD
Twin-Turbocharged 2.7L V6	Eight-Speed Automatic Transmission with SelectShift® Capability	TBD	TBD	TBD	TBD

ENGINE HORSEPOWER AND TORQUE RATINGS

		NOMINAL COMPRESSION RATIO	50-STATES	
			HORSEPOWER	TORQUE
ENGINE DISPL.	TRANSMISSION		H.P. @ RPM	FT. LBS. @ RPM
ALL				
Turbocharged 2.0L I-4	Eight-Speed Automatic Transmission with SelectShift® Capability	TBD	TBD	TBD
Twin-Turbocharged 2.7L V6¹	Eight-Speed Automatic Transmission with SelectShift® Capability	TBD	TBD	TBD

¹ Horsepower and torque ratings achieved with 93-octane fuel