

# MAJOR PRODUCT CHANGES

To learn more about the features on this vehicle, go to [www.lincolnproductportfolio.com](http://www.lincolnproductportfolio.com)

## MODEL/SERIES/AVAILABILITY

- 4 Available Series:
  - MKZ
  - MKZ Reserve
  - MKZ Hybrid
  - MKZ Hybrid Reserve
- 5 Available Powertrains:
  - Turbocharged 2.0L I-4 FWD
  - Turbocharged 2.0L I-4 AWD
  - Twin-Turbocharged 3.0L V6 FWD – Optional Only on MKZ Reserve (200A)
  - Twin-Turbocharged 3.0L V6 AWD – Optional Only on MKZ Reserve (200A)
  - 2.0L Hybrid FWD

## MECHANICAL

- **New/Changed:**
  - N/A
- **Deleted:**
  - N/A

## EXTERIOR

- **New/Changed:**
  - 19" Fully Polished Black Aluminum Wheel (included with Monochromatic Package) available on MKZ Reserve (200A) and MKZ Hybrid Reserve (500A)
  - 19" Ultra Bright Machined Aluminum Wheel with Gloss Ebony Black Pockets (64W) available on MKZ (100A), MKZ Reserve (200A) and MKZ Hybrid (400A), MKZ Hybrid Reserve (500A)
  - Body Color Upper Grille (included with 53J Monochromatic Package) available on MKZ Reserve (200A) and MKZ Hybrid Reserve (500A)
- **New Exterior Colors:**
  - Empire Blue Metallic Tinted Clearcoat (L3)★
  - Magma Red Metallic (E2)★
  - Red Carpet Metallic Tinted Clearcoat (D4)★
  - Silver Radiance Metallic (JS)★
- **Deleted Exterior Colors:**
  - Blue Diamond Metallic
  - Crystal Copper Metallic Tinted Clearcoat
  - Ingot Silver Metallic
  - Ruby Red Metallic Tinted Clearcoat

## INTERIOR/COMFORT

- **New/Changed:**
  - N/A

## FUNCTIONAL

- **New/Changed:**
  - N/A

## DRIVER ASSIST TECHNOLOGY

- **Lincoln Co-Pilot360™ includes:**
  - Auto High Beams
  - Blind Spot Detection with Cross Traffic Alert (CTA)
  - Lane-Keeping System now standard★
    - Driver Alert
    - Lane-Keeping Alert
    - Lane-Keeping Assist
  - Pre-Collision Assist with Automatic Emergency Braking (AEB)
    - Dynamic Brake Support (DBS)
    - Forward Collision Warning (FCW)
    - Pedestrian Detection
  - Rear View Camera
- **New/Changed:**
  - N/A

## SAFETY/SECURITY

- **New/Changed:**
  - N/A

## PACKAGES

- **New/Changed:**
  - Convenience Package (63C) available on MKZ (100A) and MKZ Hybrid (400A)★
    - 110V/150W AC Power Outlet
    - Ambient Lighting
    - Lincoln Experiences Phase II
    - Power Tilt/Telescoping Wollsdorf Leather-Wrapped Steering Wheel with Memory
    - Power Trunk Lid with Soft Close
    - Rear Seat Charging USB Ports – Two (2)
    - Voice-Activated Touchscreen Navigation System
  - Elements Package (63D) available on MKZ Reserve (200A) and MKZ Hybrid Reserve (500A)★
    - Heated/Cooled First Row Seats
    - Heated Rear Seats
    - Heated Steering Wheel
  - Luxury Package (47B) available on MKZ Reserve (200A) and MKZ Hybrid Reserve (500A)★
    - Full Premium LED Headlamps
    - Multi-Contour Front Seats with Active Motion®
    - Revel® Ultima Audio System with 20-Speakers
  - Magnetic Package (47D) available on MKZ Reserve (200A) only with Twin-Turbocharged 3.0L V6 Engine (99P)★
    - 19" Machine-Faced Aluminum Wheel with Magnetic Painted Pockets
    - Magnetic Painted Upper Grille
      - Note:** Magnetic Pkg. deleted when ordering Monochromatic Pkg. (53J)
  - Monochromatic Package (53J) available on MKZ Reserve (200A) and MKZ Hybrid Reserve (500A)★
    - 19" High-Gloss Black Painted Aluminum Wheel
    - Unique Body Color Upper Grille
      - Note:** Available only with Infinite Black Metallic or White Platinum Metallic Tri-Coat exterior paints

## 2020 LINCOLN MKZ ORDER COMBINATIONS

- Lincoln MKZ (FWD)
  - Body Code: L5A
  - Order Code: 100A
- Lincoln MKZ (AWD)
  - Body Code: L5B
  - Order Code: 100A
- Lincoln MKZ Reserve (FWD)
  - Body Code: L5E
  - Order Code: 200A
- Lincoln MKZ Reserve (AWD)
  - Body Code: L5F
  - Order Code: 200A
- Lincoln MKZ Hybrid (FWD) \*Fleet ordering only
  - Body Code: L5K
  - Order Code: 400A
- Lincoln MKZ Reserve Hybrid (FWD)
  - Body Code: L5L
  - Order Code: 500A

## LATEST ORDER GUIDE UPDATES

- Updated wheel description and added new wheel images
- Added Fuel Economy values
- Adding footnote on Color and Trim page to Red Carpet (D4) indicating that it is an extra cost paint
- Nomenclature changes

## Product Changes and Features Availability

Features, options and package content subject to change. Please check [www.fmcdealer.com](http://www.fmcdealer.com) for the most current information.

The following items are standard on every 2020MY LINCOLN MKZ vehicle:

### MECHANICAL

- Electronic Parking Brake
- Engine – Turbocharged 2.0L I-4 Engine
- Transmission – Six-Speed SelectShift® Automatic Transmission with Steering Wheel-Mounted Paddle Shifters

### EXTERIOR

- Body-Colored Rocker Molding
- Chrome Door Handles
- Color-Keyed Front and Rear Bumpers
- Configurable Daytime Running Lamps (DTRL)
- Dual Chrome Exhaust Tips
- Easy Fuel® Capless Fuel Filler
- Front License Plate Bracket (included in states requiring front license plates)
- Fuel Tank – 16.5 Gallon
- Grille – Satin Aluminum Mesh Upper
- LED Taillamps
- Lincoln Embrace
  - Illuminated Door Handles
  - Lincoln Approach Detection System
  - Lincoln Welcome Mat
  - Signature Lighting Fade On/Off
- Manual Decklid
- Solar Tinted Glass
- Wheels/Tires
  - 18" Premium Painted Machined High-Gloss 5-Spoke Aluminum Wheels
  - 18" All-Season BSW Tire – 245/45R18 XL
  - 17" Mini Spare Steel Wheel
  - 17" Mini Spare Tire – T125/70D17

**Note:** 17" Mini Spare Steel Wheel required with Turbocharged 2.0L I-4 Engine
- Windshield Wiper De-Icer

### INTERIOR/COMFORT

- Accessory Delay for Power Features
- Cabin Particulate Air Filter
- Console
  - Front with Armrest and Storage
  - Overhead with Sunglasses Holder
- Cupholders
  - Two (2) Front Console
  - Two (2) Rear Console
  - Two (2) Rear Armrest
  - Two (2) Driver Side Door
  - Two (2) Passenger Side Door
- Dual-Zone Climate Control
- Floor Mats – First and Second Rows
- Front and Rear Dome/Map Lights
- Global Open/Close Front Windows
- Grab Handles
  - Driver and Front Passenger
  - Second Row with Coat Hooks
- Illuminated Scuff Plates
- Illuminated Visor Vanity Mirrors
- Instrument Cluster
  - Low Oil Pressure
  - Message Center with Info and Setup Menus
  - Tachometer/Speedometer
  - Turn Signal Outage
- Powerpoints – Four (4) 12V
  - One (1) in Media Bin
  - One (1) in Rear Console
  - Two (2) in Lower Pass-Through
- Push Button Shift

### INTERIOR/COMFORT (continued)

- Rear Seat A/C Air Ducts
- Seats
  - First Row – Comfort Seats (10-Way) Power Driver/Passenger with Two-Way Power Lumbar and Recliner
  - First Row – Driver Seat Memory
  - First Row – Heated with Lincoln Soft Touch
  - Second Row – 60/40 Fold-Down Split Rear Seat
- Sonata Spin Aluminum Trim Appliqués on Doors and Cluster
- Steering Wheel
  - Leather-Wrapped Driver Airbag
  - Manual Tilt/Telescoping Steering Column
  - Redundant Audio Controls
  - Wollsdorf Leather-Wrapped with Cascata Accent
- Storage
  - Front Door Storage Pockets
  - Glove Box with Valet Lock
  - Grocery Bag Hooks Located In Trunk
  - Instrument Panel Storage Bin
  - Seat Back Map Pockets

### SAFETY/SECURITY

- Adjustable Head Restraints – Second Row Seating
- AdvanceTrac® Electronic Stability Control (ESC)
- Airbags
  - Driver and Front Passenger – Dual-Stage
  - Driver Knee
  - Glove Box Door Integrated Knee
  - Side-Curtain with Rollover Sensor – Safety Canopy®
  - Side-Impact – Front Row Side Seat
- Anti-Theft Perimeter Alarm
- Auto-Dimming Rearview Mirror
- Battery Saver
- Brake-Actuated Traction Control
- Emergency Brake Assist
- Emergency Glow-in-the-Dark Trunk release
- Four-Wheel Disc Anti-Lock Brake System (ABS)
- Headlamps
  - Adaptive HID
  - LED Signature
- Illuminated Entry System
- Individual Tire Pressure Monitoring System (TPMS)
- LATCH (Lower Anchors and Tether Anchors for Children)
- Mirrors – Sideview
  - Auto-Dimming (driver side)
  - Blind Spot Detection with Cross Traffic Alert
  - Body-Color
  - Dual Power
  - Heated
  - Integrated Turn Signal Indicators
  - Lincoln Projector Lights
  - Manual Folding
  - Memory
- MyKey®
- Personal Safety System™
  - Crash Sensing System
  - Driver and Right Front Passenger Airbag Supplemental Restraint System
  - Front Passenger Sensing System
  - Restraint Control Module
- Power Door Locks with Child Safety Rear Door Locks
- Rear Window Defroster
- Remote Keyless Entry System (RKE)
- SecuriCode™ Keyless Entry Keypad
- SecuriLock® Passive Anti-Theft System (PATS)
- SOS Post-Crash Alert System™
- Three-Point Safety Belt Pretensioners

**LINCOLN CO-PILOT360™**

- Auto High Beams
- Blind Spot Detection with Cross-Traffic Alert
- Lane-Keeping System
  - Driver Alert
  - Lane-Keeping Alert
  - Lane-Keeping Assist
- Pre-Collision Assist with Automatic Emergency Braking (AEB)
  - Dynamic Brake Support (DBS)
  - Forward Collision Warning (FCW)
  - Pedestrian Detection
- Rear View Camera

**DRIVER ASSIST TECHNOLOGY**

- Adaptive Cruise Control with Stop-and-Go
- Headlamps – AutoLamp (automatic on/off headlamps)
- Rain Sensing Wipers
- Reverse Sensing System
- SYNC® 3
  - Enhanced Voice Recognition Communications and Entertainment System
  - 8" LCD Capacitive Touchscreen in Center Stack with Swipe Capability
  - Apple CarPlay™ and Android Auto™
  - 911 Assist®
  - USB Ports (Front) – Two (2)
  - SYNC® AppLink®

**Note:** SYNC® AppLink® lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink® software.

**FUNCTIONAL**

- Audio
  - Lincoln Premium Sound System
  - 11-Speakers with MP3-Capability
  - SiriusXM® Radio<sup>1</sup> with six-month prepaid subscription in the 48 contiguous states. Service not available in AK/HI

**FUNCTIONAL (continued)**

- Auto Hold
- Intelligent Access with Push Button Start
- Lincoln Connect™
  - 4G Embedded Modem with WiFi® Hot Spot Capability
  - Enables Lincoln Way™ App Remote Features (when activated)
- Lincoln Way™ includes:
  - Find Parking
  - Pre-Conditioning (schedule Remote Start)
  - Remote Lock/Unlock
  - Remote Start
  - Schedule Pick Up and Delivery
  - Smartphone Integrated Technology
  - Vehicle Finder
- Lincoln Drive Control with:
  - Active Noise Control (ANC)
  - Adaptive Suspension
  - Electric Power-Assisted Steering (EPAS)
- Lincoln Experience – Lincoln Concierge
- Remote Start System
- Remote Trunk Lid Release
- Universal Garage Door Opener

<sup>1</sup> Subscriptions to all SiriusXM® services are sold by SiriusXM after trial period. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at [www.siriusxm.com](http://www.siriusxm.com). All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.

# 2020 LINCOLN MKZ EQUIPMENT GROUP

Series/Rate	Option Code	MKZ – 100%
Front-Wheel Drive (FWD) Turbocharged 2.0L I-4 Engine (999) with Six-Speed SelectShift® Automatic Transmission (44W)	L5A	S
All-Wheel Drive (AWD) Turbocharged 2.0L I-4 Engine (999) with Six-Speed SelectShift® Automatic Transmission (44W)	L5B	O
Turbocharged 2.0L I-4 Engine with Six-Speed SelectShift® Automatic Transmission	999/44W	S
<b>Equipment Group</b>		<b>100A</b>
		MKZ
<b>Included in Equipment Group</b>		
No additional equipment		
<b>Free Standing Packages &amp; Options (FSO)</b>		
<b>Convenience Package</b> <ul style="list-style-type: none"> <li>110V/150W AC Power Outlet</li> <li>Ambient Lighting</li> <li>Lincoln Experiences Phase II <ul style="list-style-type: none"> <li>Dynamic Signature Lighting</li> <li>Smart Power Mirrors</li> </ul> </li> <li>Power Tilt/Telescoping Wollsdorf Leather-Wrapped Steering Wheel with Memory</li> <li>Power Trunk Lid with Soft Close</li> <li>Rear Seat Charging USB Ports – Two (2)</li> <li>Voice-Activated Touchscreen Navigation System</li> </ul> <b>Note:</b> Also includes Sirius XM Traffic and Travel Link® with a six-year prepaid subscription in the 48 contiguous states. Service not available in AK/HI	63C	O
19" Ultra Bright Machined Aluminum Wheel with Gloss Ebony Black Pockets with 19" All-Season 94V Tire – 245/40R19 <b>Note:</b> Requires Convenience Pkg. (63C)	64W	O
Ceramic Pearl Metallic Tri-Coat Paint	GS	O
Iced Mocha Metallic Premium Colorant	AR	O
★ Red Carpet Metallic Tinted Clearcoat	D4	O
White Platinum Metallic Tri-Coat Paint	UG	O
Front License Plate Bracket	153	O
<b>Fleet Only Options (requires valid FIN code)</b>		
Engine Block Heater	41H	O
<b>Accessories</b>		
All-Weather Floor Liners	55M	O
Cargo Net	96B	O

All 2020MY LINCOLN MKZ Standard Equipment, plus:

### EXTERIOR

- Lincoln Embrace Phase II
  - Dynamic Signature Lighting (Headlamp Light-Up Sequence)
  - Smart Power Mirrors (Power Folding Sideview Mirror)
- Power Moonroof with Rear Window Power Sunshade
 

**Note:** Deleted when ordering Panoramic Retractable Roof (13P)
- Power Trunk Lid with Soft Close
- Wheels/Tires
  - 19" Satin Finish 7-Spoke Machined Aluminum Wheels with Premium Painted Pockets
  - 19" Tire – P245/40R19 A/S 94V
  - 18" Mini Spare Aluminum Wheel
  - 18" Mini Spare Tire – T125/70R18

**Note:** 18" Mini Spare Aluminum Wheel required with Twin-Turbocharged 3.0L V6 Engine

### INTERIOR

- 110V/150W AC Power Outlet
- Ambient Lighting
- Floor Mats – Premium, First and Second Rows
- Lincoln Experiences Phase II – Ambient Lighting Light-Up Sequence
- Powerpoints – Three (3) 12V
  - One (1) in Media Bin
  - Two (2) in Lower Pass-Through

### INTERIOR (continued)

- Rear Seat Charging USB Ports – Two (2)
- Seats
  - Bridge of Weir™ Leather Seats
  - First Row – Four-Way Lumbar
- Steering Wheel
  - Memory
  - Power Tilt/Telescoping
  - Wollsdorf Leather-Wrapped with Cascata Accent
- Upgrade to Brown Swirl Walnut Wood Trim with Ebony Environment
- Upgrade to Espresso Ash Swirl Wood Trim with Cappuccino Environment

### DRIVER ASSIST TECHNOLOGY

- SYNC® 3 – Pinch-to-Zoom Capability included when equipped with Voice-Activated Touchscreen Navigation System

### FUNCTIONAL

- Enhanced Active Park Assist (includes Forward Sensing System)
- Revel® Audio System with Single CD and HD Radio™ (14-Speakers)
- Voice-Activated Touchscreen Navigation System HKCAB
 

**Note:** Also includes Sirius XM Traffic and Travel Link® with a six-year prepaid subscription in the 48 contiguous states. Service not available in AK/HI.

Series/Rate	Option Code	MKZ RESERVE
Front-Wheel Drive (FWD) Turbocharged 2.0L I-4 Engine (999) with Six-Speed SelectShift® Automatic Transmission (44W)	L5E	S
Front-Wheel Drive (FWD) Twin-Turbocharged 3.0L V6 Engine (99C) with Six-Speed SelectShift® Automatic Transmission (44C)	L5E	O
All-Wheel Drive (AWD) Turbocharged 2.0L I-4 Engine (999) with Six-Speed SelectShift® Automatic Transmission (44W) <b>Note:</b> Includes Dynamic Torque Vectoring and Sport-Tuned Suspension with 3.0L Engine (99C)	L5F	O
All-Wheel Drive (AWD) Turbocharged 3.0L V6 Engine (99C) with Six-Speed SelectShift® Automatic Transmission (44C) <b>Note:</b> Includes Dynamic Torque Vectoring and Sport-Tuned Suspension with 3.0L Engine (99C)	L5F	O
Turbocharged 2.0L I-4 Engine with Six-Speed SelectShift® Automatic Transmission	999/44W	S
Twin-Turbocharged 3.0L V6 Engine with Six-Speed SelectShift® Automatic Transmission	99C/44C	O
<b>Equipment Group</b>		<b>200A</b>
		MKZ Reserve
<b>Included in Equipment Group</b>		
<b>Magnetic Package</b> <ul style="list-style-type: none"> <li>19" Machine-Faced 10-Spoke Aluminum Wheel with Magnetic Painted Pockets and 19" XL Tire – 245/40R19</li> <li>Magnetic Painted Upper Grille</li> </ul> <b>Note:</b> Requires Twin-Turbocharged 3.0L V6 Engine (99C) <b>Note:</b> Deleted when ordering Monochromatic Package (53J)		I
<b>Free Standing Packages &amp; Options (FSO)</b>		
<b>Elements Package</b> <ul style="list-style-type: none"> <li>Heated/Cooled Front Row Seats</li> <li>Heated Rear Seats</li> <li>Heated Steering Wheel</li> </ul>	63D	O
<b>Luxury Package</b> <ul style="list-style-type: none"> <li>Full Premium LED Headlamps</li> <li>Multi-Contour Front Seats with Active Motion®</li> <li>Revel® Ultima Audio System with 20-Speakers</li> </ul> <b>Note:</b> Requires Elements Pkg. (63D) and either 19" Ultra Bright Machined Aluminum Wheel with Gloss Black Painted Pockets (64W) or Monochromatic Pkg. (53J)	47B	O
<b>Monochromatic Package</b> <ul style="list-style-type: none"> <li>19" High-Gloss Black Painted Aluminum Wheel</li> <li>Unique Body Color Upper Grille</li> <li>Available only with Infinite Black Metallic Paint or White Platinum Metallic Tri-Coat Paint</li> </ul> <b>Note:</b> Contains 19" All-Season 94V Tire – 245/40R19 when ordered with Turbocharged 2.0L I-4 Engine (999) <b>Note:</b> Contains 19" XL Tire – 245/40R19 when ordered with Twin-Turbocharged 3.0L V6 Engine (99C)	53J	O
19" Ultra Bright Machined Aluminum Wheel with Gloss Ebony Black Painted Pockets with 19" All-Season 94V Tire – 245/40R19 <b>Note:</b> Not available with Monochromatic Pkg. (53J) <b>Note:</b> Not available with Twin-Turbocharged 3.0L Engine. (99C)	64W	O
Panoramic Retractable Roof <b>Note:</b> Requires Elements Pkg. (63D)	13P	O
Ceramic Pearl Metallic Tri-Coat Paint	GS	O
Iced Mocha Metallic Premium Colorant	AR	O
★ Red Carpet Metallic Tinted Clearcoat	D4	O
Rhapsody Blue Premium Colorant	N5	O
White Platinum Metallic Tri-Coat Paint	UG	O
Front License Plate Bracket	153	O
<b>Fleet Only Options (requires valid FIN code)</b>		
Engine Block Heater	41H	O
<b>Accessories</b>		
All-Weather Floor Liners	55M	O
Cargo Net	96B	O

# FLEET ORDERS ONLY

## STANDARD EQUIPMENT

The following items are standard on every 2020MY LINCOLN MKZ HYBRID vehicle:

### MECHANICAL

- Electronic Parking Brake
- Engine – 2.0L iVCT Atkinson I-4 Engine
- Permanent Magnet Electric Motor
- Regenerative Braking System
- Transmission – Aisin Powersplit eCVT (electronically controlled continuously variable transmission) Automatic Transmission

### EXTERIOR

- Body-Colored Rocker Molding
- Chrome Door Handles
- Color-Keyed Front and Rear Bumpers
- Configurable Daytime Running Lamps (DTRL)
- Dual Chrome Exhaust Tips
- Easy Fuel® Capless Fuel Filler
- Exterior (Hybrid unique) Badge
- Front License Plate Bracket (included in states requiring front license plates)
- Fuel Tank – 13.5 Gallon
- Grille – Satin Aluminum Mesh Upper
- LED Taillamps
- Lincoln Embrace
  - Illuminated Door Handles
  - Lincoln Approach Detection System
  - Lincoln Welcome Mat
  - Signature Lighting Fade On/Off
- Manual Decklid
- Solar-Tinted Glass
- Tire Inflator and Sealant Kit
- Wheels/Tires
  - 18" Machined 5-Spoke Aluminum Wheels with Premium Painted Pockets
  - 18" Tire – 245/45R18 XL

### INTERIOR/COMFORT

- Accessory Delay for Power Features
- Cabin Particulate Air Filter
- Console
  - Front with Armrest and Storage
  - Overhead with Sunglasses Holder
- Cupholders
  - Two (2) Front Console
  - Two (2) Rear Console
  - Two (2) Rear Armrest
  - Two (2) Driver Side Door
  - Two (2) Passenger Side Door
- Dual-Zone Electronic Automatic Temperature Control (DEATC)
- Floor Mats – First and Second Row
- Front and Rear Dome/Map Lights
- Grab Handles
  - Driver and Front Passenger
  - Second Row with Coat Hooks
- Global Open/Close Front Windows
- Illuminated Scuff Plates
- Illuminated Visor Vanity Mirrors
- Instrument Cluster
  - Message Center with Info and Setup Menus
  - Smart EV Mode
  - Tachometer/Speedometer
  - Turn Signal Outage
- Powerpoints with Two (2) USB and SD Card Slot located in Center Stack and Media Bin
- Push Button Shift
- Rear Seat A/C Air Ducts

### INTERIOR/COMFORT (continued)

- Seats
  - First Row – Comfort Seats (10-Way) Power Driver/Passenger with Two-Way Power Lumbar and Recliner
  - First Row – Driver Seat Memory
  - First Row – Heated with Lincoln Soft Touch
  - Second Row – 60/40 Fold-Down Split Rear Seat
- SmartGauge™ with EcoGuide™
- Sonata Spin Aluminum Trim Appliqués on Doors and Cluster
- Steering Wheel
  - Leather-Wrapped Driver Airbag
  - Manual Tilt/Telescoping Steering Column
  - Redundant Audio Controls
  - Wollsdorf Leather-Wrapped with Cascata Accent
- Storage
  - Front Door Storage Pockets
  - Glove Box with Valet Lock
  - Grocery Bag Hooks Located In Trunk
  - Instrument Panel Storage Bin
  - Seat Back Map Pockets

### SAFETY/SECURITY

- Adjustable Head Restraints – Second Row Seating
- Airbags
  - Driver and Front Passenger – Dual-Stage
  - Driver Knee
  - Glove Box Door Integrated Knee
  - Side Curtains with Rollover Sensor – Safety Canopy®
  - Side-Impact – Front Row Side Seat
- Anti-Theft Perimeter Alarm
- Auto-Dimming Rearview Mirror
- Battery Saver
- Brake-Actuated Traction Control
- Emergency Brake Assist E
- Emergency Glow-in-the-Dark Trunk Release E
- Grade Assist
- Headlamps
  - Adaptive HID
  - LED Signature
- Illuminated Entry System
- Individual Tire Pressure Monitoring System (TPMS)
- LATCH (Lower Anchors and Tether Anchors for Children)
- Mirrors – Sideview
  - Auto-Dimming (driver side)
  - Blind Spot Detection with Cross-Traffic Alert
  - Body-Color
  - Dual Power
  - Heated
  - Integrated Turn Signal Indicators
  - Lincoln Projector Lights
  - Manual Folding
  - Memory
- MyKey®

### LINCOLN CO-PILOT360™

- Auto High Beams
- Blind Spot Detection with Cross-Traffic Alert
- Lane-Keeping System
  - Driver Alert
  - Lane-Keeping Alert
  - Lane-Keeping Assist

## FLEET ORDERS ONLY

## STANDARD EQUIPMENT

**LINCOLN CO-PILOT360™ (continued)**

- Pre-Collision Assist with Automatic Emergency Braking (AEB)
  - Dynamic Brake Support (DBS)
  - Forward Collision Warning (FCW)
  - Pedestrian Detection
- Rear View Camera

**DRIVER ASSIST TECHNOLOGY**

- Adaptive Cruise Control with Stop-and-Go
- Headlamps – AutoLamp (automatic on/off headlamps)
- Personal Safety System™
  - Driver and Right Front Passenger Airbag Supplemental Restraint System
  - Front Passenger Sensing System
  - Crash Sensing System
  - Restraint Control Module
- Power Door Locks with Child Safety Rear Door Locks
- Rain Sensing Wipers
- Reverse Sensing System
- Rear Window Defroster
- Remote Keyless Entry System (RKE)
- SecuriCode™ Keyless Entry Keypad
- SecuriLock® Passive Anti-Theft System (PATS)
- SOS Post-Crash Alert System™
- Three-Point Safety Belt Pretensioners

**FUNCTIONAL**

- Audio
  - Lincoln Premium Sound System
  - 11-Speakers with MP3
  - SiriusXM® Radio<sup>1</sup> with six-month prepaid subscription in the 48 contiguous states. Service not available in AK/HI

<sup>1</sup> Subscriptions to all SiriusXM® services are sold by SiriusXM after trial period. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at [www.siriusxm.com](http://www.siriusxm.com). All fees and programming

**FUNCTIONAL (continued)**

- Auto Hold
  - EcoSelect
  - High Voltage Lithium Ion Battery
  - Intelligent Access with Push Button Start
  - Lincoln Connect™
    - 4G Embedded Modem with WiFi® Hot Spot Capability
    - Enables Lincoln Way™ App Remote Features (when activated)
  - Lincoln Way™ includes:
    - Find Parking
    - Pre-Conditioning (schedule Remote Start)
    - Remote Lock/Unlock
    - Remote Start
    - Schedule Pick Up and Delivery
    - Smartphone Integrated Technology
    - Vehicle Finder
  - Lincoln Drive Control with:
    - Active Noise Control (ANC)
    - Adaptive Suspension
    - Electric Power-Assisted Steering (EPAS)
  - Lincoln Experience
    - Lincoln Way™
    - Lincoln Concierge
  - Remote Start System
  - SYNC® 3
    - Enhanced Voice Recognition Communications and Entertainment System
    - 8" LCD Capacitive Touchscreen in Center Stack with Swipe Capability
    - 911 Assist®
    - Smart-Charging USB Ports – Two (2)
    - SYNC® AppLink®
- Note:** SYNC® AppLink® lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink® software.
- Universal Garage Door Opener

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# 2020 LINCOLN MKZ HYBRID FLEET ORDERS ONLY EQUIPMENT GROUP

Series/Rate	Option Code	MKZ HYBRID – 100%
Front-Wheel Drive (FWD) 2.0L iVCT Atkinson I-4 Engine with Aisin Powersplit eCVT Automatic Transmission (44J)	L5K	S
2.0L iVCT Atkinson I-4 Engine (FWD) with Aisin Powersplit eCVT Automatic Transmission	99U/44J	S
<b>Equipment Group</b>		<b>400A</b>
		MKZ Hybrid
<b>Included in Equipment Group</b>		
No additional equipment		
<b>Free Standing Packages &amp; Options (FSO)</b>		
<b>Convenience Package</b> <ul style="list-style-type: none"> <li>110V/150W AC Power Outlet</li> <li>Ambient Lighting</li> <li>Lincoln Experiences Phase II <ul style="list-style-type: none"> <li>Dynamic Signature Lighting</li> <li>Smart Power Mirrors</li> </ul> </li> <li>Power Tilt/Telescoping Wollsdorf Leather-Wrapped Steering Wheel with Memory</li> <li>Power Trunk Lid with Soft Close</li> <li>Rear Seat Charging USB Ports – Two (2)</li> <li>Voice-Activated Touchscreen Navigation System</li> </ul> <b>Note:</b> Also includes Sirius XM Traffic and Travel Link® with a six-year prepaid subscription in the 48 contiguous states. Service not available in AK/HI	63C	O
19" Ultra Bright Machined Aluminum Wheel with Gloss Ebony Black Painted Pockets with 19" All-Season 94V Tire – 245/40R19 <b>Note:</b> Requires Convenience Pkg. (63C)	64W	O
Ceramic Pearl Metallic Tri-Coat Paint	GS	O
Iced Mocha Metallic Premium Colorant	AR	O
★ Red Carpet Metallic Tinted Clearcoat	D4	O
White Platinum Metallic Tri-Coat Paint	UG	O
Front License Plate Bracket	153	O
<b>Fleet Only Options (requires valid FIN code)</b>		
Engine Block Heater	41H	O
<b>Accessories</b>		
All-Weather Floor Liners	55M	O
Cargo Net	96B	O

All 2020MY LINCOLN MKZ HYBRID Standard Equipment, plus:

**EXTERIOR**

- Lincoln Embrace Phase II
  - Dynamic Signature Lighting (Headlamp Light-Up Sequence)
  - Smart Power Mirrors (Power Folding Sideview Mirror)
- Power Moonroof with Rear Window Power Sunshade
 

**Note:** Deleted when ordering Panoramic Retractable Roof (13P)
- Power Trunk Lid with Soft Close
- Wheels/Tires
  - 19" Satin Finish 7-Spoke Machined Aluminum Wheels with Premium Painted Pockets
  - 19" 245/40R19 XL

**INTERIOR/COMFORT**

- 110V/150W AC Power Outlet
- Ambient Lighting
- Floor Mats – Premium, First and Second Rows
- Lincoln Experience Phase II – Ambient Lighting Light-Up Sequence
- Rear Seat Charging USB Ports – Two (2)
- Seats
  - Bridge of Weir™ Leather Seats
  - First Row – Four-Way Power Lumbar

**INTERIOR/COMFORT (continued)**

- Steering Wheel
  - Memory
  - Power Tilt/Telescoping
  - Wollsdorf Leather-Wrapped
- Upgrade to Brown Swirl Walnut Wood Trim with Ebony Environment
- Upgrade to Espresso Ash Swirl Wood Trim with Cappuccino Environment

**DRIVER ASSIST TECHNOLOGY**

- SYNC® 3 – Pinch-to-Zoom Capability included when equipped with Voice-Activated Touchscreen Navigation System

**FUNCTIONAL**

- Enhanced Active Park Assist (includes Forward Sensing System)
- Revel® Audio System with Single CD and HD Radio™ (14-Speakers)
- Voice-Activated Touchscreen Navigation System
 

**Note:** Also includes SiriusXM Traffic and Travel Link® with a six-year prepaid subscription in the 48 contiguous states. Service not available in AK/HI.

# 2020 LINCOLN MKZ HYBRID RESERVE EQUIPMENT GROUP

Series/Rate	Option Code	MKZ HYBRID RESERVE – 100%
Front-Wheel Drive (FWD) 2.0 L iVCT Atkinson I-4 Engine with Aisin Powersplit eCVT Automatic Transmission (44J)	L5L	S
2.0L iVCT Atkinson I-4 Engine (FWD) with Aisin Powersplit eCVT Automatic Transmission	99U	S
<b>Equipment Group</b>		<b>500A</b>
		MKZ Hybrid Reserve
<b>Included in Equipment Group</b>		
No additional equipment		
<b>Free Standing Packages &amp; Options (FSO)</b>		
<b>Elements Package</b> <ul style="list-style-type: none"> <li>Heated/Cooled Front Row Seats</li> <li>Heated Rear Seats</li> <li>Heated Steering Wheel</li> </ul>	63D	O
<b>Luxury Package</b> <ul style="list-style-type: none"> <li>Full Premium LED Headlamps</li> <li>Multi-Contour Front Seats with Active Motion®</li> <li>Revel® Ultima Audio System with 20-Speakers</li> </ul> <b>Note:</b> Requires MKZ Hybrid Reserve Elements Pkg. (63D) <b>Note:</b> Requires Elements Pkg. (63D) and either 19" Ultra Bright Machined Aluminum Wheel with Gloss Ebony Black Painted Pockets (64W) or Monochromatic Pkg. (53J)	47B	O
<b>Monochromatic Package</b> <ul style="list-style-type: none"> <li>19" High-Gloss Black Painted Aluminum Wheel</li> <li>Unique Body Color Upper Grille</li> <li>Available only with Infinite Black Metallic Exterior Paint or White Platinum Metallic Tri-Coat Exterior Paint</li> </ul>	53J	O
19" Ultra Bright Machined Aluminum Wheel with Gloss Ebony Black Painted Pockets with 19" All-Season 94V Tire – 245/40R19 <b>Note:</b> Not available with Monochromatic Pkg. (53J)	64W	O
Panoramic Retractable Roof <b>Note:</b> Requires Elements Pkg. (63D)	13P	O
Ceramic Pearl Metallic Tri-Coat Paint	GS	O
Iced Mocha Metallic Premium Colorant	AR	O
★ Red Carpet Metallic Tinted Clearcoat Paint	D4	O
Rhapsody Blue Premium Colorant	N5	O
White Platinum Metallic Tri-Coat Paint	UG	O
Front License Plate Bracket	153	O
<b>Fleet Only Options (requires valid FIN code)</b>		
Engine Block Heater	41H	O
<b>Accessories</b>		
All-Weather Floor Liners	55M	O
Cargo Net	96B	O

### AXLE AVAILABILITY

***Turbocharged 2.0L FWD MKZ Axle Ratio =  
3.21***

***Turbocharged 2.0L AWD MKZ Axle Ratio =  
3.36***

***Twin-Turbocharged 3.0L FWD MKZ Axle  
Ratio = 2.77***

***Twin-Turbocharged 3.0L AWD MKZ Axle  
Ratio = 3.16***

***2.0L MKZ Hybrid (18" Wheel) Axle Ratio =  
2.57***

***2.0L MKZ Hybrid Axle Ratio (19" Wheel) =  
2.91***

### WHEEL AVAILABILITY



18" Machined 5-Spoke  
Aluminum Wheels with  
Premium Painted Pockets  
Standard on MKZ/MKZ Hybrid  
(100A/400A)



19" Satin Finish 7-Spoke  
Machined Aluminum Wheels  
with Premium Painted Pockets.  
Standard on  
MKZ Reserve/MKZ Hybrid  
Reserve (200A/500A)



19" Machine-Faced 10-Spoke  
Aluminum Wheel with  
Magnetic Painted Pockets  
Included in Magnetic Package  
on MKZ Reserve (200A)

## 2020 LINCOLN MKZ FUNCTIONAL EQUIPMENT



19" Ultra Bright Machined  
Aluminum Wheel with Gloss  
Ebony Black Painted Pockets  
(64W)  
Available on MKZ, MKZ  
Reserve, MKZ Hybrid (Fleet  
only) and MKZ Hybrid Reserve  
(100A/200A/400A/500A)



19" High-Gloss Black Painted  
Aluminum Wheel  
Included in Monochromatic  
Package (53J) on MKZ  
Reserve and MKZ Hybrid  
Reserve (200A/500A)

09/01/19

# 2020 LINCOLN MKZ

## COLOR & TRIM AVAILABILITY

PROPRIETARY

Model	Style/Material	Interior Description
<b>MKZ</b>	Lincoln Soft Touch	
<b>MKZ Reserve</b>	Premium Leather	Premium Leather-Trimmed Non-Perforated Heated Captain's Chairs with 60/40 Split Rear Seat

### COLOR OFFERINGS

Cabin Environment <sup>1</sup>		MKZ GAS 100A		MKZ RESERVE GAS 300A		
		Ebony	Cappuccino	Ebony	Ebony/ Terracotta	Cappuccino
Seats		Ebony	Cappuccino	Ebony	Terracotta	Cappuccino
Appliqués <sup>2</sup>		Sonata Spin Aluminum <sup>3</sup>		Wood Appliqués: Brown Swirl Walnut	Wood Appliqués <sup>2</sup> : Brown Swirl Walnut	Wood Appliqués <sup>2</sup> : Espresso Ash Swirl
Paint Name	Order Code	HE <sup>4</sup>	HQ <sup>4</sup>	GE <sup>5</sup>	GT <sup>5</sup>	GQ <sup>5</sup>
Iced Mocha Metallic Premium Colorant <sup>6</sup>	AR	■	■	■		■
	D4	■	■	■		■
★Magma Red Metallic	E2	■	■	■		■
Ceramic Pearl Metallic Tri-Coat <sup>6</sup>	GS	■	■	■	■	■
Magnetic Gray Metallic	J7	■	■	■	■	■
★Silver Radiance Metallic	JS	■	■	■	■	■
★Empire Blue Metallic Tinted Clearcoat	L3	■	■	■		■
Rhapsody Blue Premium Colorant <sup>6</sup>	N5			■		■
White Platinum Metallic Tri-Coat <sup>6 7</sup>	UG	■	■	■	■	■
Infinite Black Metallic <sup>7</sup>	UM	■	■	■	■	■

<sup>1</sup> Cabin Environment consists of upper and lower instrument and door-trim<sup>2</sup> Appliqués affect the instrument panel and steering wheel only. IP also includes Metallic surfaces<sup>3</sup> Sonata Spin Aluminum is standard on MKZ/MKZ Hybrid (100A/400A)<sup>4</sup> H seat codes (HE,HQ) corresponds with leatherette, standard on MKZ/MKZ Hybrid (100A/400A)<sup>5</sup> G seat codes (GE,GT,GQ,GJ) corresponds with micro-perforated leather, standard on MKZ Reserve (200A/500A)<sup>6</sup> Additional Cost<sup>7</sup> Available with Monochromatic Pkg. (53J)

★ = New for this model year

■ = Available

# COLOR & TRIM AVAILABILITY – HEV

Model	Style/Material	Interior Description
MKZ Hybrid	Lincoln Soft Touch	
MKZ Hybrid Reserve	Premium Leather	Premium Leather-Trimmed Non-Perforated Heated Captain's Chairs with 60/40 Split Rear Seat

## COLOR OFFERINGS

Cabin Environment <sup>1</sup>		MKZ HYBRID 400A		MKZ RESERVE HYBRID 500A		
		Ebony	Cappuccino	Ebony	Ebony/Terracotta	Cappuccino
Seats		Ebony	Cappuccino	Ebony	Terracotta	Cappuccino
Appliqués <sup>2</sup>		Sonata Spin Aluminum <sup>3</sup>		Wood Appliqués: Brown Swirl Walnut	Wood Appliqués <sup>2</sup> : Brown Swirl Walnut	Wood Appliqués <sup>2</sup> : Espresso Ash Swirl
Paint Name	Order Code	HE <sup>4</sup>	HQ <sup>4</sup>	GE <sup>5</sup>	GT <sup>5</sup>	GQ <sup>5</sup>
Iced Mocha Metallic Premium Colorant <sup>6</sup>	AR	■	■	■		■
★Red Carpet Metallic Tinted Clearcoat <sup>6</sup>	D4	■	■	■		■
★Magma Red Metallic	E2	■	■	■		■
Ceramic Pearl Metallic Tri-Coat <sup>6</sup>	GS	■	■	■	■	■
Magnetic Gray Metallic	J7	■	■	■	■	■
★Silver Radiance Metallic	JS	■	■	■	■	■
★Empire Blue Tinted Clearcoat	L3	■	■	■		■
Rhapsody Blue Premium Colorant <sup>6</sup>	N5			■		■
White Platinum Metallic Tri-Coat <sup>6 7</sup>	UG	■	■	■	■	■
Infinite Black Metallic <sup>7</sup>	UM	■	■	■	■	■

<sup>1</sup> Cabin Environment consists of upper and lower instrument and door-trim

<sup>2</sup> Appliqués affect the instrument panel and steering wheel only. IP also includes Metallic surfaces

<sup>3</sup> Sonata Spin Aluminum is standard on MKZ/MKZ Hybrid (100A/400A)

<sup>4</sup> H seat codes (HE,HQ) corresponds with leatherette, standard on MKZ/MKZ Hybrid (100A/400A)

<sup>5</sup> G seat codes (GE,GT,GQ,GJ) corresponds with micro-perforated leather, standard on MKZ Hybrid Reserve (200A/500A)

<sup>6</sup> Additional Cost

<sup>7</sup> Available with Monochromatic Pkg. (53J)

EMISSIONS STANDARD/OPTIONAL EQUIPMENT

50-STATE EMISSION SYSTEM ..... 425  
Standard equipment in all states

FRONT LICENSE PLATE BRACKET ..... 153  
Standard in states requiring two license plates and optional  
to all others

★ = New for this model year



## FUEL ECONOMY

		50-STATE			
		F.E. LABEL		ESTIMATED ANNUAL FUEL COST	MEMO: UNADJUSTED COMBINED
		ADJUSTED			
ENGINE DISPL.	TRANSMISSION	CITY	HIGHWAY		
V6 FWD					
Twin-Turbocharged 3.0L V6 Engine	Six-Speed SelectShift® Automatic	15	27	\$1,950	21
V6 AWD					
Twin-Turbocharged 3.0L V6 Engine	Six-Speed SelectShift® Automatic	17	26	\$2,000	20
I-4 Hybrid FWD					
2.0L Atkinson I-4 Engine	Aisin Powersplit eCVT Automatic Transmission	42	39	\$1,000	41
I-4 Gas FWD					
Turbocharged 2.0L I-4 Engine	Six-Speed SelectShift® Automatic	20	31	\$1,700	24
I-4 Gas AWD					
Turbocharged 2.0L I-4 Engine	Six-Speed SelectShift® Automatic	20	29	\$1,750	23

## ENGINE HORSEPOWER AND TORQUE RATINGS

		NOMINAL COMPRESSION RATIO	50-STATE	
			HORSEPOWER	TORQUE
ENGINE DISPL.	TRANSMISSION		H.P. @ RPM	FT. LBS. @ RPM
V6				
Twin-Turbocharged 3.0L V6 Engine	Six-Speed SelectShift® Automatic	TBD	TBD	TBD
I-4				
Turbocharged 2.0L I-4 Engine	Six-Speed SelectShift® Automatic	TBD	TBD	TBD
I-4 Hybrid				
2.0L Atkinson I-4 Engine	Continuously Variable Powersplit	TBD	TBD	TBD